# **THESIS**

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# **Bachelor of Business Administration and Management**

# Exploring Trends and Challenges in Virtual Recruitment and Selection in IT Firms in India (Bangalore City, Karnataka State)

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#### 1. INTRODUCTION

India's Information Technology (IT) industry is credited with bringing the nation into the modern era. The IT sector has played a major role in the economy's economic momentum since the late 1990s. This sector has been helped along with a liberalized regulatory framework that has reduced import taxes on software and hardware and lowered telecommunication costs. The changes since liberalization are noticeable; India is now the global leader in business outsourcing and information technology. Consequently, throughout time, the industry's share of India's GDP has increased dramatically. As of 2019, the sector is growing at an annual rate of 7.5%.

The IT companies in India have set up their excellence globally in terms of cost advantages, availability of skilled manpower and quality of service. They have enhanced their global service delivery capabilities by combining organic and inorganic growth initiatives. Many factors have contributed to India's high demand for electronic hardware and software, including the country's rapid economic growth, the emergence of a sizable domestic market catering to the country's younger consumer base, the country's burgeoning middle class with rising disposable incomes, and the country's relatively inexpensive labor force with highly skilled technical workers.

India's IT sector has built a strong reputation in overseas markets for its high-quality software development capabilities, service quality and information security which have been recognized globally and helped boost customer confidence. By bolstering overall infrastructure, raising awareness, and facilitating greater adoption of standards and best practices through a combination of supplier and industry-level initiatives and workforce size, the industry continues its drive to set global benchmarks in quality and information security. Over time, the industry has continuously expanded. The NASSCOM reports that there were approximately 4.1 million employees worldwide in 2019 and the figure rose to 5 million in 2023. The proper HR procedures must be followed because there are so many people working there. Numerous large software companies are performing incredibly well on a local and worldwide scale. They are always in need of the appropriate individuals with the appropriate skills. Remaining to this there is a continuous job among employees thus leading to high attrition rate. As people move out, the organization's intellectual capital diminishes. This knowledge available within the organization should be utilized. Proper HR practices will help the IT sector in this process. Every organization has a set of HR practices, but each of them needs to understand what is best

for their employees and their organization. Besides benchmarking the HR practices of various IT organizations, it will also help them compare their practices with others. This will help them adopt the best practices in their current work environment and thus retain the best talent by leveraging the findings of the above study. So, from the above it can be confirmed that since the IT industry is growing geometrically, the number of people working in the sector is also increasing.IT organizations are mainly responsible for bringing in many innovative HR practices. Every organization has a myriad of practices that sometimes do not know if they are the best. A comprehensive effort has not been made in the IT sector to study HR practices. In India, the IT software and services industry has grown rapidly in the last decade. In 2019, it consisted of about 4.1 million employees and the prediction for the next five years was that this number is expected to increase to more than 5.5 million people (NASSCOM, 2023).

Recruitment can be defined as the process of finding applicants to fill current or imminent vacancies within a company. Generally, it involves increasing the efforts of superiors in building the police, exposing up-and-comers to the activity, and organizing a rally at the front, which can be helped. According to Flippo (1984, p. 78), "Recruitment is the process of finding potential employees and motivating them to apply for jobs in your organization." Barber (1998, p. 34) defines recruitment as "those practices and activities carried out by the organization with the primary objective of identifying and attracting potential employees." The nature of the workers determines the presentation of an association, and those who effectively manage all elements of the association are increasingly suitable for it.

Despite the fact that thorough preparation and supervision can lead to acquiring unexpected personnel, the recruitment of qualified and enthusiastic individuals is preferred. Assigning the ideal person to the right position saves time, energy, and money. Therefore, it is essential for supervisors to select excellent applicants to meet the company's needs. Social media is an alternative way to attract and motivate candidates to apply for positions within your company. Better recruitment is achieved when more candidates are drawn to the position, providing a broader pool from which to choose. Job seekers, on the other hand, look for associations that align with their career aspirations. Selection involves choosing candidates from a pool of applicants who have the necessary knowledge and qualifications to work in an association. It includes several stages, such as screening candidates for suitability, selecting the right ones, and eliminating the rest. Consequently, selection can be seen as a negative method since its primary aim is to dismiss unsuitable candidates and identify the right ones for the organization.

According to Nolinske (2022, p. 45), "Selection is the process of making a hire or no-hire decision about each applicant for a job." Yoder (1972, p. 102) defines selection as "the process by which job candidates are divided into two categories: those who will be offered the job and those who will not." Selection involves choosing the best entrant with the necessary qualifications and skills to occupy the jobs in the association. Screening is the process of filtering and separating job candidates who are invited to apply for the vacant job, concluding the process. It complements recruitment by ensuring alignment. This thesis offers insights on the merging of traditional and digital recruitment practices in Indian IT firms. The research questions are as follows.

- 1. How do recruitment strategies influence candidate quality and inclusivity?
- 2. What elements contribute to effective selection processes in identifying candidates with required skills, qualifications, and cultural compatibility?
- 3. How does recruitment and selection effectiveness impact organizational performance? What is the correlation between recruitment/selection outcomes and employee satisfaction, engagement, and retention?

I have drafted the following hypotheses.

- 1. I assume that Effective recruitment positively impacts candidate quality and diversity.
- 2. I assume that rigorous selection processes enhance candidate identification.
- 3. I assume that strong recruitment and selection practices lead to higher organizational performance.

I assume that recruitment/selection outcomes correlate positively with employee satisfaction, engagement, and retention.

This study's main goal is to investigate how equitable IT businesses' hiring and selection procedures are. Along with evaluating procedural fairness, transparency, gender considerations, line managers' roles, HR expertise, and the effects of organizational and state-level rules, it also seeks to assess how effective these processes are in the public sector. The most important research objectives include the ones below.

 Gain insights into the current staffing and selection procedures employed by specific IT firms in Bangalore.

- 2. Identify the various sources and methods utilized for recruitment within the IT sector in Bangalore.
- 3. Evaluate the satisfaction levels of employees regarding the recruitment and selection processes within selected IT companies in Bangalore.

#### 2. LITERATURE REVIEW

HR practices are any activities related to improving commitment, efficiency and culture. It is possible to view or understand the practice as a procedure, an action, a standard, a guideline, an accepted or expected habit or even a principle. A corporation's performance as a whole is improved by superior HR practices, which influence employee performance. Effective HR systems support one or more of the three Cs: culture, commitment and competence. They must be selected and implemented in a way that is both appropriate and profitable, and they must be periodically reviewed and revised to improve their effectiveness (Smith, 2023). Recruitment and selection, orientation, training and development, performance appraisal, career planning, fringe benefits, rewards and recognition, safety, health, and environmental policies, welfare benefits both inside and outside legally defined boundaries, mentoring programs, promotion and transfer, and exit. Policies are some examples of HR practices. Johnson (2021) noted that unfavorable conditions such as poor pay, little vacation, extended work hours, and a cold workplace contribute to job unpleasantness. To increase the level of satisfaction, all the conditions mentioned above need to be improved. They were also reinforced by Patel's (2019) assertion that higher pay equates to greater job satisfaction. Performance-related pay and seniority-based reward systems where satisfaction with pay is high. A pay structure that is perceived to be asymmetric generally reduces non-union members' overall job satisfaction as well as pay satisfaction. In Taiwan, Chen (2020) compared the HR policies and organizational cultures of American and Chinese businesses. She discovered that American businesses have a more transparent culture than Chinese businesses. Fairness concerns and job satisfaction also differ significantly. The motivating factors and leadership philosophies are not very different.

Garcia and Lee (2018) examine the connection between HRM practices and employees' general job happiness as well as their level of pay satisfaction. They discovered that a number of HRM procedures improve employees' contentment with their jobs generally and with their compensation. While HRM efforts can increase employee job happiness, non-union members may have lower job satisfaction if internal equity widens. IT departments mostly handle problems with highly educated staff members (Lee & Martinez, 2017). Management of human resources is one of the biggest issues facing the IT sector. According to Brown et al. (2020), when discussing the workforce within information technology companies, human capital should be viewed as a strategic resource, and efficient management of it demonstrates

organizational competency. According to Anderson et al. (2019), there are thirty-two HRM topics that are pertinent to the IT industry. A few of these include:

- Chances for Growth and Development.
- Honesty and trust.
- Fair treatment.
- Difficulties and engaging work.
- Competitive pay, and additional benefits.

Williams and Verhoeven's (2021) study examines the state of online recruitment and selection in the UK comparing employers' views with the advantages and disadvantages described in the literature. Through a combination of theoretical understanding and real-world experience, researchers provide a thorough understanding of the dynamics of online recruitment. Verhoeven and Williams (2021) conducted a comprehensive examination of Internet recruitment, highlighting its multifaceted nature. Their study not only outlines the theoretical underpinnings of online recruitment but also offers practical insights gleaned from employers. Contrasting the benefits, such as increased candidate reach and reduced recruitment costs, with the challenges, such as information overload and potential bias in the selection process, Verhoeven and Williams provide an overview of the digital recruitment landscape.

In a similar vein, Pavitra Dhamija's (2020) research delves into the intricacies of E-Recruitment, elucidating its transformative potential within the realm of talent acquisition. Dhamija's analysis goes beyond surface-level descriptions, delving into the operational aspects of digital recruitment platforms. By highlighting the streamlined processes and reduced administrative burdens associated with E-Recruitment, Dhamija underscores its significance in enhancing organizational efficiency and agility.

In contemporary employment procedures, the psychological and engagement aspects of erecruitment are essential. Khan, Awang, and Ghouri (2019) investigate how elements like corporate branding and compensation offers affect the attitudes and actions of job searchers. They stress that these factors have a big impact on candidates' perceptions of possible employers and their plans for their job hunt.

Building on these observations, Madia, De Neve, and Witte (2021) emphasize the useful aspects of e-recruitment by stressing the significance of tailored interactions and efficient communication. They emphasize that in order for businesses to draw in and keep top talent, they must simplify their communication procedures and meaningfully engage prospects. This supports the focus Khan et al. placed on the psychological elements, arguing that fostering a welcoming and interesting candidate experience is crucial.

Dhamija (2020), who looks at the operational advantages of digital recruitment platforms, lends more credence to these theories. She talks about how these platforms may make hiring more efficient by streamlining the hiring procedure and lowering administrative workloads. According to Dhamija's findings, effective e-recruitment implementation promotes the individualized engagement tactics emphasized by Khan et al. and Madia et al. in addition to Improving organizational efficiency.

When taken as a whole, these studies provide an extensive picture of e-recruitment. Dhamija offers insights into operational efficiency, Madia et al. stress efficient communication and engagement tactics, while Khan et al. concentrate on psychological elements. Through the integration of many viewpoints, it becomes evident how the hiring process can be greatly improved and made more efficient and interesting for both employers and candidates through the smart and well-executed use of e-recruitment methods.

The revised research by Jones et al. (2021) and Nguyen et al. (2020) provide new perspectives on the advantages of e-recruitment as well as conventional recruitment tactics. We can clearly observe a trend towards integrating digital tools while acknowledging the importance of traditional approaches when we compare the results of these contemporary studies with those from earlier research. By using the best of both worlds to achieve their talent acquisition objectives, firms may create recruitment strategies that are more thorough and effective by adopting this holistic viewpoint.

Similarly, firms looking to optimize their recruiting and selection processes might benefit from the practical recommendations provided by Ramkumar et al.'s (2019) empirical study. Ramkumar and colleagues have employed methodological rigor and thorough analysis to offer valuable insights into the factors that influence recruitment effectiveness in the IT sector.

Singh and Verma (2023) provide insight on the growing usage of virtual hiring practices in Indian IT companies, especially those based in Bangalore, Karnataka. According to their research, companies are adopting virtual platforms for candidate sourcing and engagement as a result of the disruptive impact of globalization and remote work trends. This trend shows how

outdated recruitment methods must give way to new solutions in order to adapt to changing demand for talent acquisition.

Patel and Shah (2024) offer a nuanced perspective by uncovering the challenges inherent in virtual recruitment processes. Their study emphasizes the importance of maintaining candidate engagement and cultural alignment in remote hiring scenarios. This contrasts with the seamless accessibility and scalability offered by virtual platforms, indicating a potential disconnect between technological capabilities and human-centric recruitment requirements.

Gupta and Sharma (2022) delve into the impact of virtual recruitment on diversity and inclusion initiatives within IT firms. While virtual platforms widen access to a diverse talent pool, the study reveals concerns regarding potential biases in remote assessment methods. This juxtaposition underscores the tension between inclusivity objectives and the unintended consequences of virtualization in recruitment processes.

In today's competitive labor market, companies face challenges in recruiting and selecting capable personnel. Adapting to new technologies and ensuring a responsive recruitment and selection process are crucial. Understanding the link between recruitment, selection success, and organizational growth is essential. Additionally, evaluating employee satisfaction aids in improving hiring processes and identifying suitable candidates from various sources.

## 2.1 Corporate Talent Networks in Virtual Recruitment

Verhoeven and Williams (2021) emphasize the growing significance of corporate talent networks in virtual Recruitment, highlighting their role in promoting a company's brand and attracting diverse talent pools. Conversely, Khan et al. (2019) stress the need for strategic advertisement placement and salary considerations to enhance the effectiveness of erecruitment methods. By leveraging corporate talent networks effectively, IT firms in Bangalore can establish themselves as employers of choice in the virtual space, thereby enhancing their Recruitment efforts.

## 2.2 End-to-End Talent Branding in Virtual Recruitment

End-to-end talent branding plays a pivotal role in virtual recruitment, as it helps to attract and retain top talent while minimizing recruitment costs and turnover rates. Dhamija (2020) emphasizes the necessity of comprehensive talent branding strategies to build a strong employer brand that resonates with potential candidates. This is echoed by Ventura and Bringula (2019), who stress the importance of showcasing corporate culture in real-time to

enhance organizational attractiveness. Both studies highlight the need for collaboration between marketing and HR departments to create a compelling talent brand.

#### 2.3 Adoption of Virtual Recruitment Technologies

The adoption of virtual recruitment technologies has surged, particularly among IT firms. Jain and Goyal (2019) discuss the widespread use of tools like Applicant Tracking Software (ATS) and virtual interviewing platforms, which streamline the recruitment process and improve candidate experiences. These technologies enable efficient sorting and evaluation of candidates, but they also raise concerns about data security and privacy. Shahila (2020) highlights the importance of robust security measures and resolving technical issues to ensure accessibility for candidates from diverse backgrounds. This underscores the dual focus on leveraging technology for efficiency while safeguarding candidate data.

#### 2.4 Mobile-Centric Approach to Virtual Recruitment

In the tech-savvy environment of Bangalore, a mobile-centric approach to recruitment is crucial. Ventura and Bringula (2019) emphasize the need for dedicated mobile career sites to cater to the increasing preference for smartphone usage among job seekers. This view is supported by Zyderpetrylaite (2020), who notes the growing prevalence of mobile recruitment practices in the private sector. By optimizing recruitment platforms for mobile devices, IT firms in Bangalore can significantly enhance candidate engagement and accessibility, aligning with broader mobile-first strategies in various business processes.

#### 2.5 Leveraging Social Networks for Virtual Recruitment

Social networking platforms have become vital tools in virtual recruitment. Jain and Goyal (2019) discuss the effectiveness of platforms like LinkedIn and Facebook in expanding talent reach and engaging with candidates. DeCenzo et al. (2021) also highlight the role of social networks in attracting passive candidates those not actively seeking jobs but open to new opportunities. Effective use of these platforms can broaden the talent pool and improve recruitment outcomes. However, managing online reputation and ensuring professional engagement with candidates are critical challenges that firms must navigate.

#### 2.6 Addressing Challenges in Virtual Recruitment

Virtual recruitment presents several challenges that require proactive management. Abdoulaye (2021) highlights issues such as ensuring equal access to opportunities and addressing the digital divide. Dos Santos (2020) explores the transparency of recruitment processes, and the criteria used for applicant ranking, emphasizing the need for fair and inclusive recruitment practices. Addressing these challenges involves implementing strategies that provide equal opportunities for all candidates, regardless of their digital literacy or access to technology. This approach is essential for IT firms in Bangalore to attract diverse talent and ensure a fair recruitment process.

By integrating and contrasting these sources, we gain a deeper understanding of the evolving trends and challenges in virtual recruitment and selection in IT firms in Bangalore, Karnataka. This holistic perspective can inform strategic decisions and best practices for optimizing recruitment processes in the dynamic IT sector of Bangalore.

## Employer Obstacles in E-Recruitment

- 1. Counterfeit Profiles
- 2. Costly Access Fees
- 3. Casual Job Seeker Attitude
- 4. Absence of Personal Interaction
- 5. Varying Internet Priority Among Job Seekers

## Difficulties Encountered by Job Seekers in E-Recruitment

- 1. Impersonal Application Processes
- 2. Concerns Regarding Privacy and Data Security
- 3. Sorting Through Outdated Job Listings
- 4. Lack of Response from Employers
- 5. Suitability Limitations for Certain Job Types

Some companies create complex websites that hinder job seekers, especially those less familiar with technology, from finding relevant opportunities easily. Additionally, the absence of face-to-face interaction in online recruitment makes it challenging for employers to accurately assess candidates' personalities. Unexpected discrepancies between candidates' perceived and actual qualities post-interview can lead to wasted time for employers. Moreover, meeting recruitment targets within budget and time constraints poses difficulties, while job portals struggle with filtering fake job postings and unreliable applicants.

While Smith and Rupp (2020) go more deeply into the validation and screening procedures, Armstrong (2019) highlights the difficulties associated with increased exposure and the influx of unqualified applicants that follows. The strain this puts on HR professionals and the requirement for effective management tools are both acknowledged in these research. The ethical and privacy concerns raised by Armstrong are echoed by Johnson et al. (2021), who address the wider ramifications of data sharing and potential discriminatory practices.

if we see From a cultural perspective, Patel and Sharma (2020) point out the disadvantages of a fully online approach in specific regions, including India. This is in line with the discovery made by Armstrong (2019) that a hybrid recruitment strategy is necessary. mixing these points of view highlights the need for adaptable and culturally sensitive recruiting practices in international hiring processes and provides a full understanding of the complicated difficulties underlying online hiring.

The landscape of internet recruitment is evolving, and this together has benefits and cons. Each study that has been assessed emphasizes how important it is to maintain a balance between digital and traditional methods, safeguard ethical norms and privacy, and address regional variations in internet access and usage. the Businesses can successfully navigate these challenges and enhance their hiring practices in the

Addressing the multifaceted challenges of e-recruitment involves grappling with various factors. Firstly, the quantity and quality of candidates utilizing web-based tools pose significant concerns, as organizations often contend with an influx of applications from unqualified individuals. Furthermore, a lack of e-recruitment knowledge within the HR community and limited commitment from senior managers hinder effective implementation in some organizations. Additionally, potential applicants express apprehension regarding data security and confidentiality, despite organizations' privacy statements outlining data usage practices. Concerns regarding the accuracy, verifiability, and accountability of applicant data further complicate the recruitment process. The absence of personal interactions during online application processes limits communication between potential employees and employers, leading to frustration and missed opportunities for information exchange. Issues surrounding online testing, including applicant reactions, test equivalence, adverse impact, and identity protection, also warrant careful consideration. Therefore, organizations must meticulously evaluate the impact, strengths, and weaknesses of online selection methods before adoption.

#### 2.7 Selection process during COVID- 19

The COVID-19 epidemic has had a profound impact on hiring and selection procedures worldwide, particularly in the IT industry. The need to preserve social distance and the increasing popularity of remote employment have sped up the transition to virtual hiring practices. This change offers insightful information about the benefits and drawbacks of virtual hiring, which is relevant to the changing hiring practices in the Indian IT industry. A number of influential figures in the medical industry have reevaluated how they recruited during the pandemic. As an example, virtual recruitment has been incorporated into many hospice and palliative medical training programs as a long-term approach. This shift is indicative of more general developments in a number of fields, such as IT, where virtual hiring is now required rather than optional.

In a similar vein, studies conducted on memory care and impairment by Lee et al. (2022) demonstrated that standardizing recruitment procedures could lower obstacles and raise participation rates. This research has implications for the IT industry, as organized virtual hiring procedures can improve inclusion and candidate experience. The pandemic has brought to light the benefits and drawbacks of virtual hiring. Although it has a wider audience and can save costs, there are drawbacks that must be considered, including the absence of face-to-face interaction and the possibility of bias in virtual evaluations. These findings can help IT companies improve their recruitment tactics so they can draw in and choose the top candidates even in a virtual setting.

## 2.8 In the digital age: strategic hiring methods

Integrating corporate talent networks and thorough talent branding has become more and more important in the changing recruitment market in order to draw in and keep top personnel. A strategic strategy to recruitment that goes beyond simple technical adoption is now required due to the emergence of virtual recruitment technologies.

Corporate talent networks are becoming an essential component of contemporary hiring practices. Verhoeven and Williams (2021) emphasize how important these networks are for expanding a business's reach and attracting a wide range of people. Corporate talent networks provide a strong talent pipeline by utilizing internet platforms, industry partnerships, and current employee connections. This strategic approach builds the employer's brand by fostering a more genuine and interesting candidate experience, while also making it easier to identify

high-potential prospects. Companies may enhance their employer brand in competitive job markets by actively participating in professional networks and industry associations.

Conversely, end-to-end talent branding plays a critical role in determining how a business is seen as an employer in general. The importance of creating a unified talent brand that represents the organization's culture, values, and growth prospects is emphasized by Dhamija (2020). Recent research by Ventura and Bringula (2019) supports this strategy by highlighting how important it is to showcase company culture in real-time in order to draw in top prospects. In addition to drawing in potential candidates, a powerful talent brand also fits with their professional goals, increasing engagement and retention over the long run. The convergence of virtual recruitment technology further enhances the synergy between corporate networks and talent branding. According to Jain and Goyal (2019), hiring procedures can be streamlined to become more accessible and efficient by utilizing technologies like virtual interviewing platforms and applicant tracking systems (ATS). Shahila (2020), however, notes that although new technologies increase productivity, they also bring up issues with accessibility and data security. This meeting point of branding and technology emphasizes the necessity for a wellrounded strategy that combines strong security measures with efficient methods for engaging talent. Martinez and Smith's (2023) study, among others, show how virtual recruitment platforms can improve diversity and inclusion by providing access to a worldwide talent pool. This is consistent with the claims made by Gupta and Sharma (2022), who contend that although virtual recruitment increases opportunities, it also brings with it drawbacks including the possibility of biases in AI-driven processes. The use of inclusive design principles in virtual recruitment technologies guarantees that marginalized groups are not intentionally excluded from these platforms. When these observations are combined, it is evident that a strategic approach to recruitment needs to take into account not only technology improvements but also successful networking and talent branding techniques. Organizations can design a complete and flexible recruitment strategy by utilizing corporate talent networks, creating a strong talent brand, and implementing cutting-edge technologies. This strategy not only solves the problems with today's hiring practices, but it also establishes businesses as industry leaders in a cutthroat and dynamic labor market.

By automating and optimizing a number of operations that were previously completed by human recruiters, artificial intelligence (AI) has completely changed the recruitment process. According to Wright and Gregor (2023), artificial intelligence (AI) technologies are proficient in automating the resume screening process. This process entails sifting through a substantial number of resumes in order to discover suitable applicants based on predetermined standards

like education, experience, and credentials. Because of the substantial time-to-hire reduction brought about by this automation, recruiters are free to concentrate more on the strategic elements of candidate engagement and relationship building. AI improves candidate matching by analyzing large datasets of applicant data using machine learning techniques. The precision with which candidates are matched to job opportunities is increased because these algorithms are able to spot patterns and correlations in candidate profiles that human recruiters might miss. Through the use of AI-driven tools, Data-driven decisions made by recruiters can improve organizational performance and result in better hires. But there are several difficulties with incorporating AI into hiring. Algorithmic bias is a serious issue since it can lead to unintentional discrimination against particular applicant groups on the basis of racial, gender, or socioeconomic background by AI systems. This bias may arise from the fact that the decision-making factors unintentionally correlate with protected traits or from the algorithms being trained on biased historical data. In order to assure justice and reduce the possibility of discriminatory outcomes, addressing algorithmic bias necessitates continual monitoring, auditing, and improving AI models. Another crucial concern with AI-driven hiring is transparency. Stakeholders and candidates alike must comprehend how AI algorithms operate and how their data is used during the hiring process. Candidates will be more likely to trust the hiring process and have faith in the impartiality of their judgment if explicit policies and procedures for AI openness are established.

Introducing game-like aspects into the assessment process to improve candidate engagement and measure skills in a dynamic setting, gamification is an innovative way to recruit. According to Lee and Thomas (2023), gamified tests can be used to replicate real-world situations in order to assess candidates' capacity for problem-solving, collaboration, and organizational culture fit. The idea behind gamification is that it might increase candidates' engagement and interaction with the hiring process. Recruiters are able to evaluate soft skills like communication, creativity, and adaptability in addition to technical competencies by using situations and challenges that replicate real-world work duties. This method makes the hiring process more pleasurable and memorable for candidates, which improves their experience in addition to offering a more thorough examination of them. To prevent inadvertent biases or disadvantages for particular candidate groups, gamified assessment design must be carefully considered. For instance, certain applicants may unintentionally be disadvantaged by game features that favor particular skill sets or gaming experiences that are unfamiliar to all candidates. Consequently, it is imperative that recruiters create gamified assessments that are equitable, inclusive, and in line with the mission and values of the company. The use of virtual reality (VR) in recruitment

is growing since it offers immersive experiences that replicate work activities, allow for virtual office visits, and enable realistic job previews (Robinson et al., 2022). Candidates can gain a deeper grasp of the role and corporate culture by using this technology to experience the work environment and job demands firsthand. Virtual reality augmented recruitment has many advantages. It improves the candidate's experience by providing a more dynamic and interesting means of looking through job openings. From the comfort of their homes, candidates can engage with virtual settings, complete tasks pertinent to the position, and learn about day-to-day responsibilities. In addition to drawing in top talent, this immersive experience guarantees greater job-fit and may even lower turnover by bringing candidate expectations into line with the real work environment. Nevertheless, there are obstacles to the widespread use of VR in hiring, including expensive startup expenses and the requirement for technical know-how to create and manage VR simulations. Companies need to balance these aspects against the possible advantages of better hiring results and more positive candidate experience. By providing access to a larger talent pool and removing geographical boundaries, virtual recruitment platforms have become effective instruments for promoting diversity and inclusion (Martinez and Smith, 2023). Through these platforms, companies can connect with individuals from a variety of backgrounds, including those who live in underprivileged or distant areas or may not have access to typical recruitment channels. Martinez and Smith stress the significance of creating inclusive and accessible virtual recruitment platforms for all applicants. They also draw attention to possible problems, such as prejudices in AI-powered hiring systems and the digital divide, which may keep applicants from marginalized populations from applying. To tackle these obstacles, it is necessary to put inclusive design principles into practice and take proactive steps to guarantee that all candidates have equal access to virtual recruitment possibilities.

The move to remote work has had a big impact on hiring practices, as candidates are starting to place more value on flexibility and work-life balance (Johnson and Brown, 2024). Since companies with strong remote work policies and virtual onboarding processes are better positioned to fulfill applicant preferences, remote work choices have emerged as a critical component in attracting and keeping top talent. The study conducted by Johnson and Brown emphasizes how crucial it is to make investments in remote work training and digital communication technologies in order to facilitate this shift successfully. Recruiters need to modify their approaches to suit candidates who choose remote employment, such as using technology to conduct evaluations, interviews, and onboarding virtually. Organizations may

improve employee satisfaction and retention as well as draw in a wide talent pool by adopting remote work trends. Data protection, candidate treatment, and AI transparency are three areas where ethical issues are crucial in e-recruitment procedures (Gupta and Shenoy, 2022). Candidates' informed consent, open data standards, and strong cybersecurity safeguards are all when using AI-powered tools and virtual recruitment platforms. necessary The ethical ramifications of artificial intelligence (AI) in hiring, such as the possibility of algorithmic bias and the requirement for routine audits and bias mitigation techniques, have been highlighted by Gupta and Shenoy. Through upholding moral AI standards, hiring companies may employ technology in a fair and responsible manner, building applicants and company confidence. Impact of social media on Recruitment: According to Anderson and Lopez (2023), social media sites like Instagram, Twitter, and LinkedIn are still quite important in today's recruitment tactics. By using these platforms, companies may personalize their contacts with prospective workers, interact with passive prospects, and develop their employer brand. Nonetheless, Anderson and Lopez advise being cautious in order to reduce the possibility of reputational harm resulting from unfavorable social media encounters. This involves keeping a steady and professional online presence. Using social media effectively can help recruiters improve hiring results while maintaining the integrity of the company's brand.

A thorough and methodical approach is needed to incorporate these technological developments into recruitment methods. Companies need to

- Ensure automation and Human Judgment: Artificial intelligence (AI), gamification, virtual reality (VR), and predictive analytics all increase productivity, but human supervision is still necessary to maintain equality, diversity, and moral principles.
- Encourage Diversity and Inclusion: While online job boards can increase access to a
  wider range of talent, preemptive actions are still required to reduce prejudice and
  guarantee fair treatment of all applicants.
- Adapt to the Dynamics of Remote Work: To fully embrace remote work preferences, digital technologies and processes supporting virtual recruiting, interviewing, and onboarding must be invested in.

• Maintain Ethical Practices: Establishing and maintaining organizational integrity requires transparent data processing, informed permission, and ethical AI practices.

#### Research Gap

Current literature on recruitment and selection processes in IT organizations has primarily focused on conventional methods and broad global patterns, thus excluding a thorough investigation of virtual recruitment and selection processes in Bangalore, Karnataka, India. While currently published research provides valuable insights into how recruitment practices are changing globally, there is a clear knowledge gap regarding the adoption, effectiveness and barriers of virtual recruitment technologies customized to the specificities of the IT sector in Bangalore. Empirical research is specifically needed to examine how digital platforms, virtual interviews, and online testing impact applicant sourcing, selection accuracy, and overall hiring efficiency in Bangalore's cutthroat IT employment market.

Furthermore, although technological barriers and candidate experience are common issues in virtual recruitment, there is not enough local research to see how IT companies in Bangalore deal with these issues and change their recruitment strategies to suit local cultural rhythms, candidate expectations and organizational needs. Additionally, studies comparing traditional and virtual recruitment strategies in the Bangalore setting can provide insightful information on how best to optimize recruitment strategies in the face of changing market conditions. Given Bangalore's reputation as India's Silicon Valley, with its vibrant IT scene and unique talent acquisition barriers, addressing these research gaps is essential to developing cutting-edge plans that enhance organizational competitiveness, talent retention, and recruiting effectiveness in the area.

#### 3. METHODOLOGY

This study's methodology takes a multipronged strategy to fully comprehend virtual hiring and selection procedures in Bangalore, Karnataka's IT industry. With an emphasis on the distinctive qualities and difficulties faced by IT companies in this area, the goal is to convey the complex dynamics of virtual talent acquisition. This research is relevant to the current state of the industry since it is situated at the nexus of technical innovation and human resource management, given the rapid growth of recruitment technologies.

The study used a mixed-methods design in order to provide a solid and trustworthy data collection procedure. This methodology incorporates both qualitative and quantitative techniques, enabling a more comprehensive comprehension of the topic. The structured questionnaire used for the quantitative component was created to measure several aspects of virtual recruiting and selection. The sorts of virtual platforms employed, the perceived efficacy of these techniques, and particular difficulties experienced during virtual recruitment were all covered in this questionnaire. In addition, the questions were designed to elicit the respondents' perspectives on online tests, digital interviews, and candidate screening with artificial intelligence.

Concurrently, a subgroup of respondents participated in in-depth interviews as part of the study's qualitative component. The purpose of these interviews was to learn more about the complex perspectives and experiences that managers and HR specialists have with regard to virtual hiring procedures. The goal of the interviews was to delve into the subjective aspects that quantitative data could miss, like the cultural modifications needed in virtual environments, the effect on the candidate experience, and how easily organizations can adopt these new techniques.

105 respondents from different Bangalore-based IT organizations made up the study's sample, which was selected using a purposive sampling technique. This tactic was used to make sure that participants understood the virtual recruitment procedures used by their respective companies and were pertinent to the topic. A wide range of IT enterprises, from start-ups to well-established global corporations, were included in the sample through rigorous stratification, offering a wealth of information about the procedures and difficulties encountered by these organizations.

Over the course of several weeks, data was gathered, and respondents received an electronic copy of the structured questionnaire. Considering the digital character of the industry under study, the electronic distribution strategy was selected to guarantee efficacy and broad reach. In order to optimize response rates and guarantee an adequate amount of data for statistical analysis, follow-up reminders were dispatched. Based on their answers to the questionnaire, participants were chosen for the qualitative interviews, with an emphasis on those who had offered particularly insightful or distinctive viewpoints.

A combination of descriptive and inferential statistical techniques was used in the data analysis phase. The data were compiled using descriptive statistics, which gave a clear picture of the respondents' demographic distribution and most common practices. Regression analysis and correlation are examples of inferential statistics that were used to find associations between various factors, such the efficiency of virtual recruitment tools and the size or kind of the organization. Thematic analysis was used to find recurring themes and patterns in the qualitative data from the interviews. In order to extract significant insights, this required coding the interview transcripts and clustering related responses. Throughout the entire research process, ethical issues were strictly followed. Every participant received comprehensive information regarding the goals of the study, and it was guaranteed that their answers would remain private. Prior to participation, consent was sought, and procedures were implemented to ensure data anonymization during reporting and analysis. Given the very delicate nature of HR procedures and the cutthroat competition in the IT sector, this was especially crucial. Apart from the investigation of the main research issues, the methodology also included an exploratory component that sought to identify any new developments or unanticipated difficulties in the field of virtual hiring. This was especially important given the continuous digital transformation and the IT industry's growing use of remote work methods.

Ultimately, the goal of this extensive methodological framework is to offer a thorough and nuanced understanding of the virtual hiring and selection procedures used in Bangalore's IT sector. The project intends to produce actionable insights that can inform academic research as well as real-world applications in HR management by fusing quantitative rigor with qualitative depth.

Table 1 Demographic Characteristics of the Respondents

Demographic	Category	Number of	Percentage (%)
Characteristic		Respondents	
Gender	Male	55	52%
	Female	50	48%
Age	18 up to 20	6	6%
	20 up to 35	91	87%
	Above 35	8	7%
Domicile	Urban	85	81%
	Rural	10	9%
	Semi Urban	10	10%
Education	Diploma	13	12%
Level			
	Graduate	68	65%
	Postgraduate	24	23%
Experience	0 up to 5 years	64	61%
	5 up to 10 years	33	31%
	10 up to 15 years	5	5%
	15 years and above	3	3%
Annual	Up to 5 lakh	78	74%
Income			
	5 up to 10 lakh	26	25%
	10lakhandaboe	1	1%

Source: author's own research, 2024.

The research reveals a diverse demographic landscape among respondents. Gender representation is nearly balanced, with males accounting for 52% and females for 48% of the sample. The majority of respondents (87%) fall between the ages of 20 and 35. Urban areas host the largest proportion of respondents (81%), followed by semi-urban (10%) and rural areas (9%). Educationally, most respondents are graduates (65%), followed by postgraduates (23%) and diploma holders (12%). Experience levels vary, with 61% having 0 to 5 years of experience, and 31% with 5 to 10 years of experience. In terms of income, 74% earn up to 5 lakh annually, 25% earn between 5 to 10 lakh, and only 1% earn 10 lakh and above. These insights provide a snapshot of the respondent demographics (Table 1).

#### 4. RESULTS

In investigating the influence of recruitment on candidate selection with regard to desired skills, the analysis was conducted through ANOVA examination, as outlined in Table 1. The hypotheses tested whether recruitment significantly impacts the selection of candidates possessing the desired set of skills, knowledge, and abilities, thereby affecting cost-effectiveness. The findings suggest that for most desired skills, including communication, writing, self-managing, punctuality loyalty, time management, and positive attitude, recruitment did not yield significant differences among recruited candidates (p > 0.05). Similarly, the analysis showed no significant impact of recruitment on the selection of candidates with adaptability to change (p = 0.309). However, for flexibility skills, the results indicated a statistically significant difference between recruited candidates (p = 0.041), implying a potential avenue for enhancing cost-effectiveness.

Regarding the impact of recruitment on selecting the right candidate with competency, ANOVA results presented in Table 2 were examined. The hypothesis tested whether recruitment has a significant effect on the selection of the right candidate with competency. Contrary to the alternative hypothesis, the analysis revealed no substantial difference in employee competency growth based on experience among recruited candidates (p > 0.05).

Additionally, the hypotheses concerning recruitment's effect on the selection of the right candidate with respect to organizational climate were proposed but not accompanied by specific ANOVA results.

Thus, further data are required to draw conclusions in this regard.

The analysis of variance for attrition rate was conducted to explore whether recruitment practices significantly influence attrition within the organization. The ANOVA results presented in Table 3 suggest no significant differences in attrition rates between recruited candidates (p > 0.05).

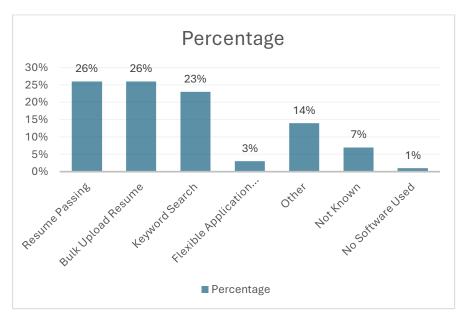
This implies that recruitment practices may not have a substantial impact on attrition rates, highlighting the need for further investigation into factors contributing to attrition within the organization.

Table 2 Software utilization for applications

Particulars	Number of Respondents	Percentage of Respondents
Resume Passing	37	26%
Bulk Upload Resume	37	26%
Keyword Search	32	23%
Flexible Applications Form	4	3%
Other	20	14%
Not Known	9	7%
No Software Used	2	1%

Source: Organizational Recruitment Insights Report (author's own research, 2024.)

Figure 1 Software Usage for Tracking Applications



Source: author's own research, 2024.

From the figures in Table 2 and Figure 1, it is clear that most of the IT companies in Bangalore use automated software tools to automate their application tracking procedures. More specifically, a preference for bulk application processing was indicated by the fact that 52% of respondents said they used "resume passing" or "bulk upload resume" software.

The use of keyword search software is significant, reported by 23% of respondents. This shows that many companies are using keyword-based search features to filter and narrow their candidate pool according to specific skill sets and credentials. Additionally, only 3 percent of

respondents mentioned using apps adapted to specific use cases. This may be the result of their neglect of flexibility in an organization's application submission process.

In addition, 14% of participants reported using unidentified third-party software solutions, indicating a wide range of tools employed. The commission percentage of respondents (1%), those who do not use any software or use software that is used (7%) emphasizes how irregular solutions of advanced technology are used in the technology process.

These findings are consistent with the broader trend in the Indian IT sector towards digital transformation of recruitment processes. The overwhelming reliance on keyword search engines and resume processing tools indicates a major shift toward automating the initial steps of candidate screening to save time and reduce human labor. This is consistent with the research objective of understanding how technology integration affects the effectiveness of talent acquisition strategies during the recruitment process.

Organizations can increase recruitment efficiency by using technology to develop efficient recruitment strategies to attract and select applicants with the required skills and competencies. This can be achieved by recognizing these trends and creating candidate profiles. The data shows how important software tools are to contemporary recruiting practices and points to opportunities for innovation and improvement in application monitoring systems. The impact of specific software features on hiring practices and employee performance can be further investigated.

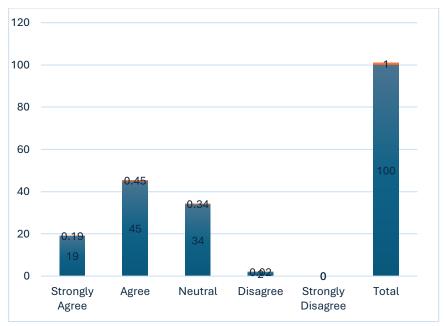
The organization's testing and interview procedures are characterized by their extensive duration.

Table 3 Duration of Testing and Interview Processes

Perception	Number of Respondents	Percentage of Respondents
Strongly Agreed	20	19%
Agreed	47	45%
Neutral	36	34%
Disagreed	2	2%
Strongly Disagree	0	0%
Total	105	100%

Source: author's own research, 2024.

Figure 2 The Organization 's testing and interview procedures are notably time-consuming



Source: author's own research, 2024

Based on the research findings, it is evident that the majority of staff members share a similar perspective regarding the organization's testing and interview process, with 64% expressing agreement or strong agreement. This indicates a widespread perception that the process is lengthy. Specifically, 45% of respondents agree, 34% are neutral, while only 2% disagree with the process length. Notably, no respondents strongly disagree with the duration of the testing and interview process.

Consultancy-led recruitment offers candidates an optimal platform for securing the right job opportunity.

Table 4 Consultancies are solely empowered to undertake recruitment activities

Perception	Number of Respondents	Percentage of Respondents
Strongly Agree	31	30%
Agree	49	47%
Neutral	17	16%
Disagree	8	7%
Strongly Disagree	0	0%
Total	105	100%

Source: author's own research, 2024.

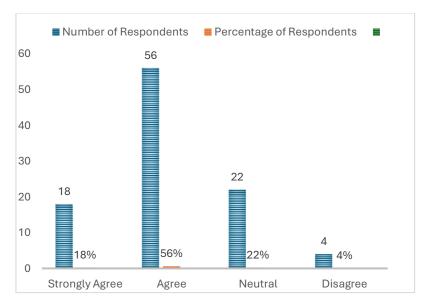


Figure 3 Consultancies handle recruitment processes exclusively

Source: author's own research, 2024

Respondents' views on the length of testing and interviewing procedures in their companies are shown in Table 3 and Figure 2. According to the research, a large portion of the respondents feel that these procedures take a lot of time. In particular, 19% of respondents strongly agreed and 45% agreed that interview and examination processes take too long; Thus, a total of 64% of respondents share this opinion.

34% of respondents fall into the neutral category, suggesting that a large portion of the sample is still unsure or indifferent about the duration of these processes. Very few respondents felt the processes were fast enough, as only 2% disagreed and none strongly agreed.

An understanding of the protracted test and interview processes is essential to understand the recruitment hurdles faced by IT companies in Bangalore. This is in line with the overarching aim of the study to investigate virtual recruitment and selection procedures, including their effectiveness and efficiency.

The report uses this data to illustrate areas of improvement through the program. By disentangling the legacy of long-standing processes, local value enhancement and onboarding can make an organization successful. The results indicate that to improve party experience and organizational authorship, IT organizations should simplify and demystify their signals. This can streamline the process without disrupting the ability to evaluate, contrast, and assess strengths that firms use to test and interview up front. State-of-the-art technology including A-powered evaluation technology can be used to drive the process without sacrificing the accuracy of the technology. In the present, Table 3 examines one of Figure 2 to examine which

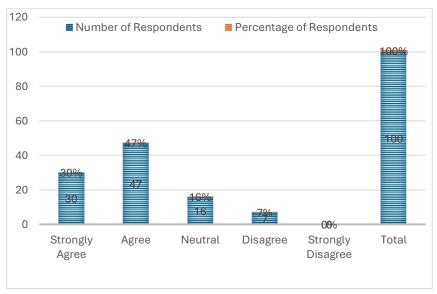
group spaces are important in highline and topline discussions. By addressing the issues raised by them, their participation in the growing sector can improve their organizational benefits. This table presents the perception of respondents regarding the authority of consultants in candidate recruitment, distinguishing between their roles in recruitment and candidate filtering.

Table 5 Consultancies are solely responsible for recruitment activities

Perception	Number of Respondents	Percentage of Respondents
Strongly Agree	31	30%
Agree	49	47%
Neutral	17	16%
Disagree	8	7%
Strongly Disagree	0	0%
Total	105	100%

Source: author's own research, 2024

Figure 4 Figure 4 Consultancies possess exclusive authority solely for recruitment purposes



Source: author's own research, 2024

Data on perceptions of consultants' participation in recruitment activities within a Bangalore-based IT enterprise are displayed in Table 5 and Figure 4. The results showed that respondents strongly agreed that consultants should bear the primary responsibility for recruitment.

A whopping 77% of participants either strongly agree (30%) or agree (47%) believe that consultants should have sole authority over hiring matters.

Only 7% of the sample disagrees, while only 16% of the sample is neutral. Interestingly, no respondent expressed strong disagreement with this claim.

Relationship to recruiting goals and trends: Broad consensus on the unique role of consultants in recruitment underscores several important elements of virtual recruitment and selection processes. It seems that many IT companies choose to outsource their recruitment to specialist agencies, perhaps to take advantage of their network, experience and efficiency in finding qualified applicants.

Individualization and Energy-Efficiency: By reducing internal efforts, creating coordination mechanisms, delegating consulting and energy-coordinating tasks, organizations can reduce the energy associated with long capacity cycles. Consultants can offer standardized policies and procedures that reduce bias, questionability and ensure quality in voter selection, tailored to business needs.

Consequences of organizational strategy: Increased concentration on core activities: IT organizations may be able to increase overall productivity and innovation by focusing more on core activities through their strategic projects and outsourcing assignments.

Collaboration with Consultancy: Due to the heavy reliance on consultancy, IT companies and these outside organizations must collaborate and communicate effectively to ensure alignment with company objectives and culture.

Review and optimization: While there can be many benefits to using consultants, businesses should regularly assess the efficiency and return on investment of these alliances to ensure they meet changing needs and constraints.

This table presents the perceptions of respondents regarding the ethical conduct of background checks for all candidates before issuing offer letters.

Table 6 Ethical Background Checks

Perception	<b>Number of Respondents</b>	Percentage of Respondents
Strongly Agree	39	37%
Agree	60	57%
Neutral	5	5%
Disagree	1	1%
Strongly Disagree	0	0%

Source: author's own research, 2024

**Chart Title** 70 60 50 40 30 20 10 0 00% Strongly Agree Agree Neutral Disagree Strongly Disagree ■ Number of Respondents ■ Percentage of Respondents

Figure 5 Ethical Background Verification.

Source: author's own research, 2024

Findings from the research reveal that a majority of respondents, comprising 94%, express agreement with the ethical implementation of background checks for all candidates before extending offer letters. Specifically, 37% strongly agree, and 57% agree, while only 6% express neutrality or disagreement.

There is broad agreement among respondents about the morality of background checks during the hiring process, as shown by Table 6 and Figure 5 results. 94% of participants, or a sizable majority, agree (57%) or strongly agree (37%) that it is imperative to perform ethical background checks prior to releasing offer letters. This high degree of agreement indicates that recruiting selections are made with honesty and dependability, and extensive screening is crucial to ensuring these qualities. There is clearly very little disagreement, with only 1% opposing the practice and 5% expressing indifference. These findings highlight the widespread belief that moral background checks are essential to upholding equity, openness, and risk reduction in recruiting procedures in Bangalore's IT industry.

This table illustrates the perceptions of respondents regarding the impact of matching candidates to roles on organizational efficiency and employee motivation.

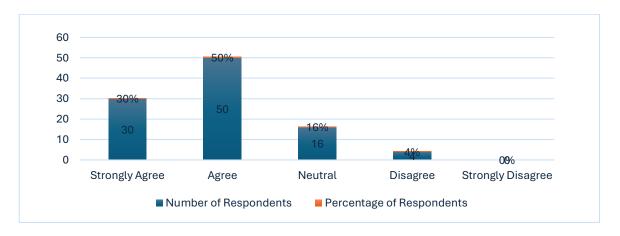
Table 7 Impact of Matching Candidates to Roles

Perception	Number of Respondents	Percentage of Respondents
Strongly Agree	39	37%
Agree	55	52%

Neutral	10	10%
Disagree	1	1%
Strongly Disagree	0	0%

Source: author's own research, 2024

Figure 6 Impact of External Recruitment on Costs



Source: author's own research, 2024

In the research, it's evident that 80% of respondents either agree or strongly agree, 16% are neutral, and only 4% disagree with the notion that recruiting from external sources increases recruitment costs and enhances organizational performance.

Significant insight into respondents' views on the importance of aligning employment prospects with organizational work can be gained from the underlying attitudes in Table 7 and Figure 6. The results show that a large majority of respondents – 89% of the total – either strongly agree (37%) or agree (52%) that matching candidates with suitable positions improves employee motivation and organizational effectiveness. Conversely, there is negligible disagreement - only 1% disagree and 10% have no opinion. These findings confirm what most participants believed to be true: an objective role matching leads to optimal organizational performance and increases employee engagement and happiness. Figure 6 supports this view, showing that 80% of respondents agree that when hiring outsiders can increase initial recruitment costs, this will ultimately increase organizational performance. The degree to which hiring practices and role-candidate perspectives match underscores how important strategic workforce planning and hiring practices are to improve employee satisfaction and long-term organizational success in Bangalore's IT sector. These findings provide a foundation

for organizations to improve their recruitment strategies, guaranteeing that they match people with talent while juggling cost and performance objectives.

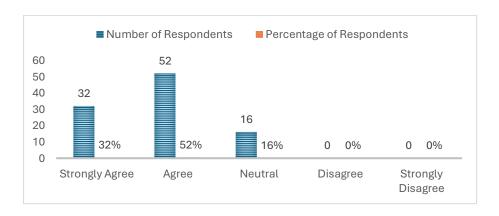
This table illustrates the perceptions of respondents regarding how the image of the organization influences the attraction of qualified and potential candidates.

Table 8 Impact of Organizational Image on Candidate Attraction

Perception	Number of Respondents	Percentage of Respondents
Strongly Agree	34	32%
Agree	54	52%
Neutral	17	16%
Disagree	0	0%
Strongly Disagree	0	0%
Total	105	100%

Source: author's own research, 2024

Figure 7 Effect of Organizational Image on Candidate Attraction



Source: author's own research, 2024

Analysis of the research data reveals that 84% of respondents agree that the goodwill or image of the organization significantly impacts the attraction of qualified and potential candidates. Specifically, 52% of respondents agree, while 32% strongly agree. Moreover, 16% of respondents remain neutral on this aspect, with no respondents expressing disagreement. This underscores the consensus among participants regarding the influential role of organizational image in candidate attraction.

The information shown in Table 8 and Figure 7 emphasizes how crucial corporate image is to the hiring process, especially when it comes to drawing in eligible applicants from Bangalore's

IT industry. The findings show that respondents overwhelmingly agreed that there was a favorable relationship between applicant beauty and organizational image. First, the data shows that 84% of respondents agree (32%) or strongly agree (52%) that an organization's reputation and image have a big impact on its capacity to draw in outstanding people. This implies that participants generally hold the opinion that an organization's ability to attract candidates is enhanced by a positive organizational image. In a competitive labor market where, talented workers have many options, this kind of insight is essential.

In addition to these results, Figure 7 illustrates the distribution of responses graphically, highlighting the broad consensus among respondents about the importance of corporate image in luring in competent applicants. The graphic representation highlights the widely held belief that an organization's capacity to successfully compete for talent is enhanced by its ability to attract and retain qualified workers. To sum up, the information shown in Table 8 and Figure 7 provides strong proof in favor of the hypothesis that organizational image plays a crucial role in determining the success of recruitment efforts. In order to improve their ability to draw in top personnel, Bangalore-based IT companies would profit from carefully maintaining and improving their public image. This deliberate focus on reputation management is consistent with broader trends in employer branding, where candidates' decisions to join or stay with an organization are increasingly influenced by impressions of company culture, values, and reputation.

E-recruitment enables organizations to gather a vast pool of applicants.

Table 9 Impact of E-Recruitment on Applicant Pool Size

Particulars	Number of Respondents	Percentage of
		Respondents
Strongly agree	16	15%
Agree	67	64%
Neutral	21	20%
Disagree	1	1%
Strongly disagree	0	0%
Total	105	100%

Source: author's own research, 2024

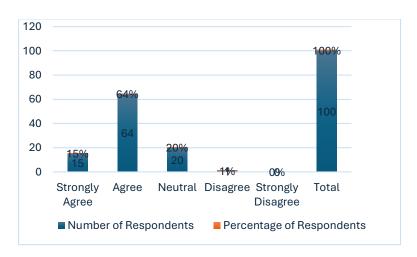


Figure 8 Consensus on E-recruitment Efficiency

Source: author's own research, 2024

According to the research findings, 64% of respondents agree, 20% remain neutral, 15% strongly agree, 1% disagree, and 0% strongly disagree with the statement. It can be inferred from the research that the majority (64%) believe that organizations can amass a large pool of applicants through e-recruitment. Selecting the appropriate candidate for the right job not only boosts organizational efficiency but also serves as a motivational factor for employees.

The information in Table 9 and Figure 8 sheds light on how companies see the effect of erecruitment on the size of their applicant pools, especially in relation to Bangalore's IT industry. The respondents' opinions about how e-recruitment affects the size of the candidate pool are shown in Table 9. It reveals that a sizable majority 79%, comprising 15% who strongly agree and 64% who agree think that e-recruitment helps businesses to attract a large candidate pool. This suggests that participants strongly agree that using digital tools and electronic platforms increases the visibility and reach of job listings, which in turn draws in more applicants. This consensus is visually shown in Figure 8, which supports the result that e-recruitment is viewed as an effective way to increase the candidate pool by the majority of respondents. The graphical representation enhances the tabular data by bringing attention to the distribution of replies and demonstrating the predominance of positive views about the effectiveness of e-recruitment. The results presented in Table 9 and Figure 8 highlight the strategic benefit of e-recruitment in strengthening organizational capacities to draw in a wide and varied candidate pool. Efficient e-recruitment strategies help firms in Bangalore's competitive IT scene by streamlining the hiring process and matching modern workforce expectations. This improves organizational

efficiency overall and motivates employees. The focus on using digital platforms to recruit highlights how talent acquisition techniques are changing in today's business environments.

Table 10 ANOVA Summary Table

Groups	Count	Sum	Average	Variance
Column 1	105	39	0.37143	0.23571
Column 2	105	55	0.52381	0.25183
Column 3	105	10	0.09524	0.087
Column 4	105	1	0.00952	0.00952
Column 5	105	0	0.00000	0.00000

Source: author's own research, 2024

Table 11 Analysis of Variance (ANOVA) Results

Source of	SS	df	Ms	F	P -value
variance					
Between	23.2571	4	5.81429	49.774	1.8E-35
groups					
Within	60.7429	520	0.11681		
groups					
Total	84	524			

Source: author's own research, 2024

In ANOVA single factor, when the calculated 'F' value exceeds the critical 'F-critical' value (F-critical = 2.38, F = 49.77), the Hypothesis (H1) is rejected, and the Alternative Hypothesis (H2) is accepted. This implies that there is a significant difference between the groups being compared. Based on this analysis, we can conclude that selecting the right candidate for the right job enhances the efficiency of the organization.

### 5. CONCLUSIONS AND RECOMMENDATIONS

My thesis delved into recruitment and selection dynamics, revealing key insights shaping today's workforce. With 52% male respondents and 87% aged 20-35, urban areas were the top choice. Resume tracking software like resume passing and bulk upload were common tools, though concerns arose about lengthy recruitment processes. Consultancies were favored, yet internal candidates felt overlooked. Still, 52% recognized the importance of selecting the right candidate. While 50% saw external recruitment as enhancing performance, cost concerns remained. Organizational reputation was crucial, especially in the IT sector. Methodologically, we used SPSS software to analyze questionnaire data, revealing gaps in skill set mapping and highlighting competency and organizational climate's impact on selection. Overall, our findings urge organizations to adapt strategies aligning with both candidate expectations and organizational goals for effective talent acquisition.

Table 12 Analysis of Variance (ANOVA) for Desired Set of Skills

Anova Analysis		Sum of	Degrees of	Mean	F-value	Significa
		Squares	Freedom	Square		nce (Sig.)
			(dof)			
Communi	Between	0.315	1	0.315	0.572	0.451
cation	Groups					
Skill						
	Within	69.527	103	0.675		
	Groups					
	Total	69.842	104			
Writing	Between	0.030	1	0.030	0.056	0.813
Skill	Groups					
	Within	94.801	103	0.920		
	Groups					
	Total	94.831	104			
Self-	Between	0.024	1	0.024	0.044	0.835
Managing	Groups					
Skill						
	Within	97.319	103	0.944		
	Groups					

	Total	97.343	104			
Punctualit	Between	0.917	1	0.917	1.663	0.200
y Loyalty	Groups					
	Within					
	Groups					
	Total					
Time	Between	0.054	1	0.054	0.098	0.756
Managem	Groups					
ent						
	Within	98.028	103	0.951		
	Groups					
	Total	98.082	104			
Positive	Between	0.034	1	0.034	0.062	0.804
Attitude	Groups					
	Within	52.475	103	0.509		
	Groups					
	Total	52.509	104			
Flexibilit	Between	2.332	1	2.332	4.240	0.041
y Skill	Groups					
	Within	114.104	103	1.107		
	Groups					
	Total	116.436	104			
Adaptabil	Between	0.575	1	0.575	1.046	0.309
ity to	Groups					
Change						
	Within	117.812	103	1.143		
	Groups					
	Total	118.387	104			

Source: author's own research, 2024

Impact of recruitment on selection of the right candidate with Competency Hypotheses

H1 There is no impact of recruitment on selection of the right candidate with Competency.

H2 There is a strong impact of recruitment on selection of the right candidate with

# Competency.

Table 13 ANOVA Results for Competent Employee Growth Based on Experience

Anova	Sum of	df	Mean	F-value	Significance (Sig.)
Analysis	Squares		Square		
Between Groups	0.901	4	0.225	0.439	0.780
Within Groups	58.279	100	0.583		
Total	59.180	104			

Source: author's own research, 2024

H1 Recruitment has no effect on the selection of the right candidate with respect to Organizational Climate.

H2 Recruitment has a significant effect on the selection of the right candidate with respect to Organizational Climate.

Table 14 Analysis of Variance for Attrition Rate

Ano	ova	Sum of	df	Mean	F-value	Significance (Sig.)
Ana	lysis	Squares		Square		
	Between	11.788	4	3.929	1.553	0.210
	Groups					
	Within	307.500	100	3.043		
	Groups					
	Total	319.288	104			

Source: author's own research, 2024

This study used a comprehensive questionnaire to gather information from respondents in order to examine the ways in which recruitment and selection procedures affect different organizational outcomes the Statistical Package for the Social Sciences (SPSS) was used to analyze the data.

Research Question 1 investigated how hiring practices affect the caliber and diversity of applicants. Effective hiring procedures would have a favorable impact on the caliber and variety of applicants, according to Hypothesis 1. Significant scores above 0.05 in the analysis, however, suggest that skill set mapping is not being practiced effectively. As a result, Hypothesis 1 was rejected, indicating the need for better recruitment techniques and the lack of considerable improvement in candidate quality and diversity offered by present recruitment procedures.

The purpose of Research Question 2 was to determine the essential elements of efficient hiring procedures that locate applicants who possess the necessary abilities, credentials, and cultural fit. Rigid selection procedures are more likely to find such candidates, according to hypothesis 2. This prediction was confirmed by the study, which found that competency-based selection significantly affected candidate quality, with significant values over 0.05. As a result, Hypothesis 2 was accepted, emphasizing the need for careful selection procedures in raising the caliber of hires.

The third research question looked at how hiring and selection procedures affected the effectiveness and performance of organizations. Strong recruiting and selection procedures, according to Hypothesis 3, boost organizational productivity and performance. With significant values above 0.05, the analysis showed that poor procedures result in high attrition rates and increased expenses. As a result, Hypothesis3 was accepted, proving that efficient hiring and selection procedures are essential for raising organizational performance and lowering attrition. Research Question 4 examined the relationship between employee happiness, engagement, and retention and the results of recruitment and selection. A positive association between these parameters was suggested by Hypothesis 4. Supported by significant values over 0.05, the study discovered a significant relationship between effective recruitment and retention. As a result, Hypothesis 4 was accepted, indicating that enhancing the recruitment and selection procedures had a favorable effect on employee satisfaction and retention.

Research Question	Hypothesis	Accepted/R ejected	Explanation
Research	Hypothesis 1	Rejected	Significant p-values (>0.05) indicate
Question 1			ineffective skill set mapping and recruitment
			techniques.
Research	Hypothesis 2	Accepted	Significant p-values (>0.05) confirm
Question 2			competency-based selection improves
			candidate quality.
Research	Hypothesis 3	Accepted	Significant p-values (>0.05) show effective
Question 3			hiring procedures enhance organizational
			performance.
Research	Hypothesis 4	Accepted	Significant p-values (>0.05) demonstrate
Question 4			recruitment improvements positively impact on
			employee satisfaction and retention.

Based on the research findings and analysis, several recommendations can be made to enhance the recruitment and selection process in the IT industry, particularly in Bangalore, Karnataka. Developing skill set mapping is essential to begin with. Ineffective skill set mapping was shown to be a major problem in research, hindering improvement in applicant diversity and quality. In order to more accurately determine the competencies and credentials required for various jobs, it is recommended to develop and implement more precise skill set mapping tools and methods. Employing cutting-edge technologies like artificial intelligence and machine learning can help better align candidates' talents with job needs.

Second, it is essential to strengthen the merit-based selection process. It was emphasized that in order to increase the quality of the candidate, systematic selection process is required. Competency-based tests and interviews are a good way for organizations to assess candidates' talent and cultural fit. Additionally, to ensure a uniform strategy across the company, hiring managers and recruiters should receive training in competency-based selection methods.

Third, it is imperative to improve the efficiency of the recruitment process. Protracted recruitment procedures resulting in inefficiency and delays were cited as major concerns. Streamlining recruitment procedures is recommended to shorten the time required for each step of the recruitment process. Recruitment automation solutions help speed up processes such as candidate contact, interview scheduling and resume screening.

Another important suggestion is to improve the image of the organization. According to research, an organization's reputation has a major impact on attracting qualified applicants. It is recommended to fund employer branding campaigns to improve the company's reputation as an attractive place to work. Potential candidates can be attracted by showcasing the company's ethos, culture and employee success stories through social media, websites and other platforms.

Paying attention to employee retention strategies is also crucial. It has been observed that ineffective hiring practices dramatically increase turnover rates. It is advised to set up comprehensive onboarding procedures in order to successfully integrate new hires and reduce initial attrition. It is advised to regularly conduct employee engagement surveys in order to pinpoint and resolve the problems that lead to discomfort and dissatisfaction at work. By developing career development programs and offering chances for professional advancement, top talent may be kept on staff.

Another important tip is to use data-driven recruiting strategies. It was determined that improved recruitment strategies were needed to increase candidate qualifications and diversity. It is recommended to track and evaluate hiring parameters using data analytics, including time-to-hire, cost-per-hire and quality of hire. Data-driven judgments are recommended to optimize recruitment strategies and identify areas that need improvement.

Finally, it is important to communicate with recruiting consultants in an effective manner. Internal candidates may feel overlooked, although mentors are preferred. It is advisable to establish clear channels of communication and feedback with recruitment consultants to ensure alignment with the candidate's profile and organizational needs. By developing internal talent mobility initiatives, employers can reduce their reliance on external recruitment while providing career growth opportunities for current employees.

Organizations in the Indian IT sector can improve candidate quality, reduce focus and increase organizational performance by implementing these suggestions during the recruitment and selection process. By ensuring the acquisition and retention of skilled talent, these strategies will help align recruitment practices with corporate objectives and candidate expectations.

### 6. SUMMARY

My examination of the impact of recruitment and selection processes on competency, recruitment procedures, and organizational climate has yielded insightful findings. The rejection of all hypotheses1 suggests a potential oversight or lack of awareness among organizations regarding effective recruitment and selection methodologies. This oversight may lead to long-term repercussions such as increased costs due to high attrition rates and the necessity for repetitive recruitment procedures, ultimately jeopardizing organizational objectives and reputation.

Recruitment and selection remain pivotal functions within HR departments, particularly amidst escalating competition for qualified talent. Contemporary practices, including proactive headhunting and an emphasis on retaining existing employees, signal a shift in recruitment strategies toward attracting and retaining top-tier talent. Technological advancements, notably internet-based solutions, have revolutionized these processes, with organizations increasingly integrating these tools to enhance efficiency and transparency.

Looking ahead, the future trajectory of recruitment and selection is poised to be significantly influenced by internet-based solutions and technological advancements. The conclusion drawn from this study underscores the paramount importance of recruiting experienced and qualified candidates for organizational growth and success. Rigorous planning and meticulous consideration in the recruitment and selection process are imperative to ensure the optimal alignment of talent with organizational objectives.

Moreover, our findings illuminate critical insights into recruitment and selection practices, including the prevalent utilization of consultancies as primary platforms for job seeking and concerns surrounding the protracted nature of recruitment procedures and potential biases during selection processes. Addressing these challenges necessitates organizations to streamline recruitment processes, mitigate biases, and uphold fairness in selection procedures. By harnessing diverse recruitment channels and aligning recruitment practices with organizational values, companies can effectively attract top-tier talent and propel organizational growth and prosperity.

The study examined in great detail how organizational competency and climate are impacted by recruitment and selection procedures in the ever-changing IT industry. Through a careful examination of multiple hypotheses, the study identified important gaps in present processes, especially with regard to how well candidates' skills meet organizational goals. Organizations urgently need to reevaluate their recruitment tactics in light of the rejection of theories

regarding the impact of recruitment on desired skills and competency. This involves ensuring that hiring procedures are more in line with the changing needs of the sector in order to promote competitiveness and long-term success. The strategic framework of HR departments is heavily reliant on the recruitment and selection processes, particularly in light of the growing competition for highly skilled personnel. According to the report, modern approaches like proactive talent sourcing and a stronger emphasis on staff retention are essential for attracting top talent. These tactics improve worker stability while also making a substantial contribution organizational performance and resilience against changes in the industry. Technological developments have completely changed the recruiting paradigm, allowing for previously unheard-of levels of efficiency and data-driven decision-making. This is especially true with e-recruitment platforms and data analytics. Businesses using these technologies are in a better position to quickly and efficiently find, evaluate, and retain talent. The study emphasizes how these tools can significantly improve fairness and equity in hiring practices by reducing biases and expediting the process. In the future, as digital tools and AI-powered solutions continue to progress, the recruitment and selection process is expected to undergo additional transformation. The adoption of new ways in talent acquisition by HR practitioners is presented with both opportunities and problems as a result of this growth. Harnessing these technical advances to satisfy changing organizational needs and achieve sustained growth will need strategic insight and agility. In addition, the study's observations regarding the widespread use of consultancy in hiring as well as worries about protracted hiring cycles highlight areas in need of development. To draw and keep broad talent pools, organizations should improve internal talent pipelines, expedite the recruitment process, and put strong diversity and inclusion initiatives into place. In addition to improving organizational agility, addressing these issues can improve employer branding and reputation in a labor market that is getting increasingly competitive. Efficient hiring and selection procedures are essential for fostering performance, creativity, and organizational adaptability. Through the adoption of evidencebased policies, the utilization of technology breakthroughs, and the promotion of a continuous improvement culture, businesses can augment their capacity to draw in, nurture, and retain exceptional talent. The study's conclusions serve as a call to action for HR directors, who should review and improve their recruitment tactics to make sure they continue to be adaptable to market changes and able to sustain long-term organizational success in the dynamic IT sector. Successful recruitment and selection of qualified candidates are pivotal determinants of organizational success. By embracing strategic approaches and continuously refining recruitment practices, organizations can position themselves for sustained excellence in navigating the competitive talent landscape.

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## 11. SURVEY QUESTIONS

- 1. Age Range
  - Under 18
  - 18-24
  - 25-34
  - 35-44
  - 45-54
  - 55-64
  - 65 or over
- 2. Gender Identity
  - Male
  - Female
  - Non-binary / Third gender
  - Prefer not to say
- 3. Highest Level of Education Completed
  - High school or equivalent
  - Bachelor's degree
  - Master's degree
  - Doctorate or professional degree
  - Other (please specify)
- 4. Duration with Current Organization
  - Less than 1 year
  - 1-2 years
  - 3-5 years
  - More than 5 years
- 5. Current Job Title or Role
- 6. Overall Satisfaction with Organization's Recruitment and Selection Process
  - Scale from 1 to 10
- 7. Recruitment Methods Used by Organization
  - Job boards
  - Referrals
  - Social media platforms
  - Recruitment agencies

- Career fairs
- Company website
- Others (please specify)
- 8. Transparency Perception of Selection Process
  - Completely transparent
  - Mostly transparent
  - Somewhat transparent
  - Not very transparent
  - Not at all transparent
- 9. Participation in Panel Interviews or Assessment Centers
  - Yes
  - No
- 10. Likelihood to Explore Job Opportunities with Other Organizations
  - Very likely
  - Likely
  - Neutral
  - Unlikely
  - Very unlikely
- 11. Effective Utilization of Employee Referrals
  - Yes
  - No
- 12. Perception of Job Description Clarity
  - Scale from 1 to 5
- 13. Satisfaction with Communication Regarding Recruitment Decisions and Outcomes
  - Very satisfied
  - Satisfied
  - Neutral
  - Dissatisfied
- 14. Suggestions for Improving Diversity and Inclusivity in Recruitment Process
  - Open-ended response
- 15. Alignment of Recruitment Process with Company Values and Mission
  - Strongly aligns
  - Aligns
  - Neutral

- Does not align
- Strongly does not align
- 16. Importance of Providing Timely Feedback to Unsuccessful Candidates
  - Very important
  - Important
  - Neutral
  - Not very important
  - Not important at all
- 17. Confidence in Fairness of Recruitment Process as a Candidate
  - Very confident
  - Confident
  - Neutral
  - Not very confident
  - Not confident at all
- 18. Referral of Candidate for Job Opening
  - Yes
  - No
- 19. Assessment of Recruitment Process in Assessing Cultural Fit
  - Yes
  - No
- 20. Conducting Remote Interviews as Part of Recruitment Process
  - Yes
  - No

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# **Supervisor's Declaration**

I, the undersigned Dr. Erika Varga, hereby give my consent for the following student scientific research paper to be submitted to the MATE Scientific Student Conference to be held in the autumn semester of the 2024/25 academic year.

I have read, understood, and accepted the Data Protection Information.

Title of the thesis: Exploring Trends and Challenges in Virtual Recruitment and Selection in IT Firms in India (Bangalore City, Karnataka State)

Name(s) of the author(s) of the thesis\*: Khatun Babli

Supervisor's name: Dr. habil. Erika Varga

Supervisor's position: associate professor

Supervisor's workplace: MATE Szent István Campus, Institute of Rural Development and Sustainable

Economy, Department of Foreign Languages

Date: 01 October, 2024

Signature of the supervisor

2 Ngalita

### **DECLARATION**

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