## **THESIS**

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#### ANALYZING APPLE'S SUPPLY CHAIN

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GÖDÖLLŐ

#### **ABSTRACT OF THESIS**

#### ANALYZING APPLE'S SUPPLY CHAIN

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The reason of this article is to analyze the Apple supply chain and distinguish the key components that influence its productivity and administration. The consideration incorporates an investigation of supply chain administration techniques, provider connections, and the utilization of progressed innovations and arrangements to optimize the supply chain. The inquiry about strategy is based on the collection and analysis of information, counting data on Apple's coordination, generation, stock, and key arranging. The comes about of the investigation prioritizes the key components that decide a company's victory in supply chain administration and gives suggestions for guaranteeing the viability and competitiveness of supply administration techniques.

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#### 1. Introduction

In today's fast-paced, interconnected world, concepts such as efficiency, innovation, agility, and sustainability are becoming increasingly critical, particularly in the technology sector. Global companies, such as Apple Inc., face growing pressures to maintain a supply chain that is both resilient and responsible. Apple's supply chain is renowned for its efficiency and innovation, setting a standard that has influenced technology and logistics sectors worldwide. As a company that operates on a global scale, Apple relies on a complex network of suppliers, manufacturers, and logistics providers to deliver products to millions of customers. Yet, despite its success, Apple's supply chain faces unique challenges, including dependence on global suppliers, risks from geopolitical tensions, and pressures for sustainability.

Apple's supply chain, often cited as a model of efficiency, is essential to the company's ability to remain competitive in the highly dynamic tech industry. Apple has improved its supply chain to swiftly and reliably satisfy consumer demand by streamlining production, lowering lead times, and integrating modern technology. However, increasing globalization presents considerable concerns. Apple's supply chain must stay flexible in response to varying trade regulations and the effects of global occurrences. Moreover, Apple's strategy for supplier management has generated interest in its practices of ethical sourcing and environmental sustainability. The constraints, coupled with the pressures of a competitive market, emphasize the necessity of a resilient and inventive supply chain for Apple and reinforce the requirement for ongoing enhancements.

This study aims to examine the critical components and challenges of Apple's supply chain, exploring key aspects such as supplier management, risk mitigation, and sustainability initiatives. The primary objective is to identify how Apple's supply chain operates, analyze the potential risks and areas for improvement, and provide insights on how similar organizations might adopt and adapt Apple's practices for competitive advantage. In addition, the study aims to address how Apple's approach aligns with emerging trends in supply chain management, such as digital transformation and green logistics, which are essential for meeting both consumer expectations and regulatory standards.

To achieve these goals, the study will address the following research questions:

- What are the main components of Apple's supply chain, and how do they contribute to its efficiency?

- What risks and challenges does Apple face in maintaining its global supply chain, and how does it address these issues?
- How can Apple further improve its supply chain in terms of sustainability and resilience?

This research is valuable not only for understanding Apple's strategies but also for contributing to broader discussions on efficient and ethical supply chain practices in the technology sector. It shows how resources like time, money, and people are carefully managed to support Apple's global operations. This is useful for people in the industry and for supply chain management study in schools. Also, Apple's model can help other companies that want to find a balance between efficiency and responsibility in a time when global disruptions and ethical concerns are changing supply lines.

The structure of this study includes five chapters. In this introductory chapter, the study's rationale, significance, objectives, and research questions are discussed. Chapter Two, Literature Review, delves into the key concepts and recent developments in supply chain management, particularly in the context of the technology industry and Apple's practices. Chapter Three, Methodology, describes the research design, data collection methods, and analysis techniques employed. Chapter Four presents the empirical findings and analysis of Apple's supply chain. Finally, Chapter Five provides a conclusion, along with recommendations for Apple and implications for other organizations.

#### 2. Literature Review

#### 2.1 Supply Chain Concept

A supply chain is the full sequence of processes required to deliver a product or service to the end user, beginning with raw material purchase and ending with final delivery. Supply chain management (SCM) is defined generically as the coordination of these interconnected operations, such as sourcing, production, warehousing, and distribution, in order to maximize efficiency and value for both organizations and customers. The fundamental purpose of supply chain management (SCM) is to simplify these processes in order to save costs, avoid delays, and adapt efficiently to demand shifts, making it an essential component of any organization's strategic operations. (Christopher, 2016)

The main components of a typical supply chain usually include suppliers, who provide raw materials or components; manufacturers that turn materials into finished goods; distribution centers, which facilitate product storage and sorting; and retailers or final delivery points, where goods are sold to consumers. These stages are backed by a number of supporting

activities, like as logistics, inventory management, and demand forecasting, which together help control the flow of items, information, and cash across the chain. (KPMG, 2020) Over the past century, the idea of supply chain management has changed dramatically under the influence of global trade dynamics, evolving market needs, and technology breakthrough. Early phases of SCM have its roots in the industrial revolution, when businesses started paying production efficiency top priority. For example, in 1913 Henry Ford has come up with the assembly line which enabled mass production by breaking down tasks into sequential steps. (Christopher, 2016)

Around the middle of the 20th century, industries and companies began to increase their utilization of supply chain management (SCM) due to the increasing prevalence of mass production. During this period, companies started to implement strategies such as inventory management and warehousing in order to improve the efficiency of their operations and meet the growing demand from customers.

Over the course of the 1960s, Materials Requirement Planning (MRP) methods gained widespread use (Gereffi & Lee, 2016). Manufacturing facilities were able to better manage their schedules and inventory with the assistance of these solutions. Manufacturing resource planning (MRP) systems were crucial in paving the way for subsequent technologies by integrating inventory management and production planning in order to guarantee that manufacturing supplies were always accessible

Later on, in the 80s and 90s, a new production strategy – just-in-time (JIT) manufacturing was initiated by Japanese automakers like Toyota (Gereffi & Lee, 2016). JIT tried to cut down on waste and boost efficiency by keeping inventory levels as low as possible and only making goods when customers asked for them instead of keeping a lot of them on hand. Toyota's approach to JIT emphasized close collaboration with suppliers and a strong focus on quality control, making it a model of lean manufacturing. This approach proved highly effective, reducing storage costs and increasing responsiveness to market changes, and has since been adopted by companies worldwide.

The 1990s also witnessed advancements in information technology that enabled better integration across supply chain stages. Enterprise resource planning (ERP) systems helped companies centralize data and coordinate logistics, inventory on a global scale.

In the 21st century, businesses use automation, artificial intelligence and data analysis methods to get up-to-date insights into demand, optimize sales and manage risks more

effectively. Companies can better predict changes in demand by using AI-powered forecasting tools. This helps them keep the right amount of stock on hand and avoid costly gaps or overstocks. For instance, Walmart - an American multinational retail corporation, which has implemented machine learning and IoT (Internet of Things) sensors into its supply chain to monitor product movement in real time. This helps Walmart optimize routing, improve stocking accuracy, and reduce waste.

#### 2.2 Supply Chain in Technology Companies

The supply chain in technology companies is a complex and multifaceted network of interactions that ensures the production and delivery of high-tech products to the end consumer. This chain covers the entire process - from the receipt of raw materials and components to the assembly and distribution of finished goods. In the context of globalization and rapid technological development, effective supply chain management is becoming an important factor in competitiveness.

#### 2.2.1 Key Players in the Technology Supply Chain

**Manufacturers** are companies that design and assemble technology devices. Such companies include well-known brands such as Apple, Samsung, and Microsoft. They work closely with external partners to optimize their production processes and ensure high product quality.

**Suppliers** play a critical role in the supply chain by providing the necessary components and materials. For example, companies such as Taiwan Semiconductor Manufacturing Company (TSMC) and Foxconn are important players in the supply of microprocessors and device assembly. The interactions between manufacturers and suppliers require careful management to ensure the reliability and quality of supply.

**Distributors** and **retailers** are also important players in the supply chain. Distributors purchase products from manufacturers and distribute them to a network of retailers. Retailers like Best Buy and Amazon ensure that products are available to the end consumer and play a key role in inventory management and demand fulfillment.

According to Gartner (2020), successful technology companies focus on developing partnerships and integrating their processes with key players to improve efficiency and reduce supply chain risk.

#### 2.2.2 The Importance of Efficiency in Technology Supply Chains

Supply chain efficiency directly impacts a company's ability to adapt to changing market conditions. In a highly competitive environment and rapidly changing technologies, companies that optimize their supply chains reap significant benefits. According to McKinsey & Company (2021), companies that successfully manage their supply chains can reduce operating costs by 20-30% and significantly reduce order fulfillment times.

#### Benefits of an efficient supply chain:

- Cost reduction: Optimizing logistics, inventory management, and automating processes help reduce overall costs.
- Increasing speed: An efficient supply chain allows you to respond to changes in demand and get products to market faster.
- Improving quality: Closer collaboration with suppliers and implementing quality standards help minimize defects and improve the final product.
- Resilience: Flexible supply chains allow companies to adapt faster to changes in the market environment, such as fluctuations in demand or crises.

Modern technologies such as artificial intelligence (AI) and big data analytics are becoming key tools for improving the efficiency of supply chains. For example, companies use analytical tools to forecast demand, which allows them to optimize inventory and minimize storage costs. The use of AI in logistics management also allows for automation of processes and improved planning.

#### 2.2.3 Negotiation and Cooperation of Participants in the Supply Chain

Achieving strategy alignment and operational efficiency depends on suppliers working together and negating one another. Studies show that good negotiations can result in terms that are favorable for all the participants, therefore promoting long-term cooperation benefiting the whole supply chain. To keep its competitive edge, Apple, for example, has developed close ties with its suppliers, allowing it to negotiate good price and guaranteed priority access to components—qualities absolutely vital for survival (Liu & Zhang, 2019). Cooperative connections let one share important knowledge that improves decision-making procedures and might inspire more creative ideas. Studies indicate that effective negotiation

techniques depend critically on trust and communication, which helps businesses to react quickly to consumer requests and changes in the market (Mentzer et al., 2001).

#### 2.2.4 Risk Management in Supply Chains

Risk management is a crucial aspect of supply chain management, particularly in the technology sector, where rapid changes and uncertainties are common. Companies must identify potential risks, such as supply disruptions, fluctuations in demand, and geopolitical factors, and develop strategies to mitigate these risks. For instance, numerous technological businesses had supply chain interruptions during the COVID-19 epidemic brought on by manufacturing closures and delayed shipment. Companies like Samsung diversified their supplier base to help them to acquire components from many sites and lower reliance on a single supplier, therefore addressing these obstacles (Kumar & Singh, 2021). Literature emphasizes several risk management strategies that technology firms may use: scenario planning, inventory control techniques, and supplier diversification. Companies can improve their resilience and keep operational continuity even in difficult conditions by aggressively managing risks (Zsidisin & Ritchie, 2008).

#### 2.2.5 Sustainability Practices in Supply Chain Management

As consumers and governments demand more environmentally friendly operations, sustainability is growingly important in supply chain management. Research indicates that technology firms are fast adopting sustainable practices including waste minimization, carbon footprint reduction, and ethical material sourcing all around their supply chains. For instance, Microsoft is working with partners to reduce emissions all across its supply chain and has committed to become carbon negative by 2030 (Microsoft, 2020). Good sustainability programs not only satisfy requirements but also enhance consumer loyalty and brand reputation. Studies reveal that including sustainability into supply chain activities could lead to operational advantages and long-term financial savings (Harrison et al., 2020).

#### 2.2.6 The Role of Consumer Demand in Shaping Supply Chains

In the technology industry, supply chain strategies are shaped in great part by consumer demand. Changing consumer tastes and fast speed of technical development call on businesses to be flexible and adaptable. Literature underlines the need of knowing consumer behavior and preferences in order to create supply chain operations fit for market needs. Businesses who give customer insights top priority are more suited to create new items that satisfy growing wants, therefore acquiring a competitive advantage in the market. For

example, by closely tracking consumer trends and preferences, tech businesses like Xiaomi have acquired market share and been able to introduce goods that appeal to their target market (Chen & Liu, 2019).

#### 2.3 Apple's Supply Chain Analysis

Apple's supply chain is marked by its complexity, efficiency, and adaptability to changing market demands. Over the years, Apple has strategically developed its supply chain according to current market and external factors.

Initially, Apple's supply chain faced challenges typical of the electronics industry, including unpredictable demand and long shipping lead times. In the 1990s, Apple relied heavily on offshore manufacturing in Southeast Asia, which reduced costs but left the company vulnerable to shipping delays and inconsistent supply levels. This was especially problematic during high-demand periods, such as the holiday season, which strained Apple's inventory management and affected its ability to meet consumer expectations.

When Steve Jobs returned in 1997, he restructured the supply chain by drastically reducing product lines and minimizing inventory. This shift allowed Apple to focus resources on fewer, high-quality products and improved the flexibility of its supply chain. Jobs' changes set a foundation for a supply chain focused on rapid response and efficient resource management, and by the late 1990s, Apple's inventory costs had dropped substantially while its profit margins improved.

As demand for Apple products has increased, Apple realized that they have to secure a stable supply of critical components. In 2005, when the IPod Nano (MP3 player made by Apple) was released, Apple has established and signed contracts with flash memory suppliers like Samsung and Toshiba (Kraemer, Linden, & Dedrick, 2011). A strategic advantage was granted to Apple by this approach, which not only satisfied its own demand but also restricted competitors' access to the same components. The practice of securing exclusive contracts for essential materials, such as processors and memory chips, became a cornerstone of Apple's supply chain, allowing the company to maintain product quality and reliability even during supply shortages.

The success of IPod and ITunes has brought to a change in Apple's business model. The company established direct relationships with content creators, reducing reliance on traditional distributors and creating a "virtual" supply chain that allowed immediate delivery

of content through iTunes. This transformation allowed Apple to better control the distribution process and cater directly to consumer demand (Lazonick & Mazzucato, 2013).

#### 2.3.1 Apple's Suppliers Diversity

Every year, Apple releases supplier list which represents primary locations where manufacturing for Apple occurs. In 2022, that list contained 188 companies. The table below demonstrates the location of Apple manufacturers and number of companies there.

Table 1. Locations of Apple's manufacturers as of the year 2022

Source: Apple's Supplier List (2022)

Mainland China	151
Japan	44
Taiwan	41
Vietnam	25
South Korea	25
Europe	22
Singapore	21
Thailand	18
Malaysia	17
India	14
Philippines	14
India	14
Rest of Americas	4
Indonesia	2

According to Table 1, as of the 2022, China was home to majority of Apple's manufacturing partners (Reuters, 2020). In 2023, due to a political tension between US and China, the company started diversifying component production by distributing it across different countries.

Since Apple first began sharing its supplier list ten years ago, India and Vietnam have become the most often used new centers. Each has a cheap labor and close links with the US. India now makes about 7% of all iPhones, tripling its output in the last fiscal year. Overall, the country's electronics exports have quadrupled since 2018, reaching \$24 billion last year. As

for Vietnam, its electronics industry accounted for 32% of its exports last year, about double what it was a decade ago.

#### 2.3.2 Apple's Distribution Strategy

Apple's distribution network is a strategic mix of direct and indirect channels, which allows it to maintain high standards in brand experience while maximizing global reach. With over 500 Apple Stores worldwide, Apple directly engages customers, offering hands-on product experiences and expert support (Apple Inc., 2023). In addition, Apple utilizes authorized resellers, like Best Buy and leading telecom carriers, to reach customers where Apple Stores are limited, especially in emerging markets such as India. By partnering with third-party retailers, Apple extends its distribution footprint globally, ensuring product accessibility across varied regions. Global logistics companies like DHL and UPS further support Apple's operations by streamlining warehousing and ensuring efficient product delivery through

# 2.4 Innovative Practices in Apple's Supply Chain: JIT, GSCM, and Technological Advancements

This chapter dives into Apple's innovative supply chain strategies, emphasizing technological advancements like AI and automation, Just-In-Time (JIT) manufacturing, and Green Supply Chain Management (GSCM) practices.

#### 2.4.1 Automation and AI

Apple's supply chain is one of the most advanced in the technology sector. A key element is Apple's use of automation and artificial intelligence (AI). In its production processes, Apple leverages robotics for repetitive assembly tasks, improving precision and reducing production time. For example, in its iPhone production lines, Apple uses automation to streamline manufacturing, particularly in components assembly and packaging, allowing for consistent product quality and speed (Gartner, 2022). AI-driven analytics are essential to Apple's logistics; they forecast demand and optimize inventory levels across various regions, helping Apple respond to shifts in customer demand with minimal delays and waste (Deloitte, 2021).

As an example of advanced automation, let's compare number of warehouse facilities in United States of Apple and Amazon. Apple has only one central warehouse situated in California, where as Amazon has approximately 28 of them across US. What Apple has to do is to synchronize data between the central warehouse and its own 246 stores + customers. With the appropriate level of automation that Apple has this kind of operations are done efficiently (Apple's Annual Report (SEC Filling) of 2011).

Simultaneously, Apple applies agile principles by maintaining flexibility in production and sourcing, allowing it to adjust quickly to external factors like component shortages or geopolitical challenges. As mentioned in previous chapters, Apple has recently expanded production to locations beyond China, such as India and Vietnam, reflecting an agile supply chain capable of adapting to global uncertainties.

#### 2.4.2 Just-In-Time (JIT) Practices

Just-in-time, or JIT, is an inventory management method in which goods are received from suppliers only as they are needed. The main objective of this method is to reduce inventory holding costs and increase inventory turnover.

Apple has been prioritizing just-in-time strategy in their manufacturing. For example, in iPhone production, Apple works closely with suppliers such as Foxconn to deliver components on schedule, improving production speed and lowering waste (PwC, 2019). This lean method enables Apple to respond swiftly to demand surges or product upgrades without overproducing inventory, hence improving cost efficiency and flexibility (Christopher, 2016).

#### 2.4.3 Green Supply Chain Management (GSCM) Practices

Apple also focuses on sustainability by adopting eco-friendly supply chain practices. In 2022, Apple has invested 4.7 billion dollars in Green Bonds to support innovative technology. These investments helped to start the development of new low-carbon manufacturing and recycling technologies in the company. Apple's goal is to become carbon-neutral across its supply chain by 2030.In 2021, Apple's Green Bond supported its Supplier Clean Energy Program, which included funding for training and resources to assist suppliers in their transition to clean power, as well as policy advocacy efforts in Japan, Vietnam, and South Korea to help build cost-effective renewable energy markets. More than 175 manufacturing partners from 24 countries have now committed to employ 100 percent renewable energy for Apple manufacture, marking a crucial step toward ensuring that every Apple product has a net-zero environmental effect. (Apple,2023).

#### 2.5 Challenges in Apple's Supply Chain

This chapter delves into the key challenges facing Apple's supply chain, providing an analysis of various factors that affect or might affect its operations. Different types of challenges are discussed and justified with examples.

Table 2. Challenges in Apple's Supply Chain: Types and Examples.

(Source: own work)

Category	Subcategory	Justification/example	
Global	Economic crisis	iPhone sales slowed in 2008 compared to previous years	
challenges		due to economic recession, which affected production	
		plans and order volumes from suppliers.	
	Geopolitical	Due to US-China trade war, the U.S. government imposed	
	tension	tariffs on various products imported from China, including	
		electronics. Since Apple manufactures many of its	
		products in China, these tariffs increased production costs	
		and led to supply chain disruptions.	
	Pandemics	Due to COVID-19, global shipping and logistics were	
		severely affected due to restrictions on transportation and	
		the implementation of health and safety measures. Also,	
		pandemic caused factory shutdowns in China and other	
		countries disrupting the production.	
	Natural disasters	In December 2021, severe flooding in Malaysia,	
		particularly in areas where electronics manufacturing is	
		concentrated, disrupted operations at factories that supply	
		components to Apple, such as semiconductors and other	
		critical parts.	
Socio-	Forced labor	The allegations and reports about exploitation can damage	
economic	allegations and	Apple's reputation. In response to these challenges, Apple	
challenges	not transparent	continually works to enhance its Apple Supplier Code of	
	supply chain	Conduct and Supplier Responsibility Standards.	
Operational	Limited	Apple sources certain components, like specialized chips,	
and	sourcing	from single or limited suppliers. For example, the	
logistics		company has historically relied on Taiwan Semiconductor	
challenges		Manufacturing Company (TSMC) for advanced	
		semiconductor manufacturing. If TSMC faces operational	
		disruptions—such as factory outages due to natural	
		disasters or geopolitical tensions—Apple could experience	
		significant delays in production, which would exacerbate	

		logistics challenges and lead to product shortages in the
		market.
Shi	ipping delays	The company relies heavily on outsourcing partners for
due	e to global	logistical services. Any disruption caused by those
dis	sruptions,	logistical partners directly impact Apple's supply chain.
risi	ing	Also, increasing fuel prices and demand on shipping may
trai	nsportation	lead to higher transportation costs.
cos	sts	

Apple's supply chain is vulnerable to various global, socio-economic, and operational challenges, as shown in the table above. For instance, global economic crises and geopolitical tensions, like the U.S.-China trade war, have impacted Apple's production costs and supplier relationships. Additionally, unforeseen events such as pandemics and natural disasters disrupt manufacturing and logistics, affecting Apple's ability to meet demand (The New York Times, 2020). Socio-economic concerns, including allegations of forced labor, pose reputational risks, prompting Apple to enhance its Supplier Code of Conduct. Operationally, Apple's reliance on limited suppliers for key components and rising transportation costs contribute to logistical challenges, which can lead to delays and increased expenses (The Wall Street Journal, 2021).

#### 3. Methodology

My study uses both quantitative and qualitative research methods for collecting primary data. Quantitative data was collected from general Apple users by conducting an online questionnaire/survey. Qualitative research method implied 2 interviews with business analysts. This approach allows the study capture both consumer perceptions and expert insights on Apple's supply chain performance, challenges and potential room for improvement.

An online survey was used to collect data from 144 Apple users. The survey has included 3 sections:

1. Demographic information: This section collects demographic data, such as age, education level and Apple products ownership. These characteristics helps to examine patterns in Apple's supply chain awareness among different user groups.

- 2. Users' awareness of Apple's supply chain: The section includes statements measuring consumer awareness and opinions of Apple's supply chain practices, such as products availability, sustainability and ethical aspects. In order to capture levels of agreement or disagreement with given statements a Likert scale (1 Strongly Disagree, 2 Disagree, 3 Neutral, 4 Agree, 5 Strongly Agree).
- 3. Satisfaction and areas for improvement: The final section gives an opportunity to users to express their satisfaction with Apple supply chain practices. Respondents also evaluate the possible improvement ideas of sustainability and transparency of Apple's practices.

In order to ensure clarity and ease of understanding, brief examples were incorporated into the questions. The data that has been collected was analyzed using Excel to identify general trends of consumers' perception.

To gain a more strategic view, 2 structured interviews were conducted with 2 business analysts specializing in supply chain management. The questions of interview focus on supply chain structure, risk management and sustainability practices. Through an examination of industry-specific issues and strategic approaches within Apple's supply chain, these interviews provide context and depth to consumer data. Common trends were found by analyzing the responses; these were then compared to the findings of the consumer survey to provide a fair analysis.

The target population consists of two groups:

- 1. Apple users: 144 responses on online survey.
- 2. Business analysts: 2 interviews that provide qualitative insights on topic.

This study assumes that Apple users have a general awareness of product availability and quality but might have limited knowledge of specific supply chain practices as sustainability, transparency and ethical practices. Additionally, since consumer insights are based on perceptions rather than direct knowledge of supply chain practices, responses may be influenced by brand loyalty or general perceptions of Apple. On the other hand, expert interviewees' responses reflect accurate insights due to their experience. The study's findings may vary if conducted with a larger number of survey participants and supply chain experts.

In order to analyze the results of a survey and interviews, few hypothesizes were proposed for each method.

For the survey (General Apple users):

- 1. **Hypothesis 1:** Apple users are generally satisfied with the availability and quality of Apple products.
- 2. **Hypothesis 2:** Apple users believe the company is transparent about its supply chain practices, especially regarding sourcing and production.
- 3. **Hypothesis 3:** Apple's commitment to sustainability positively influences users' purchasing decisions.
- 4. **Hypothesis 4:** Apple users are concerned with the ethical sourcing practices of the company's supply chain.
- 5. **Hypothesis 5:** Apple users believe the company should take further steps to improve supply chain flexibility and sustainability.

For the interview (Supply Chain Experts):

- 1. **Hypothesis 1:** Apple's efforts in transparency and supplier responsibility are perceived positively by experts. This hypothesis considers that experts might highly rate Apple's transparency practices.
- 2. **Hypothesis 2:** Experts perceive Apple's just-in-time (JIT) strategy as a risk factor for production delays. This hypothesis explores whether JIT, while efficient, makes Apple susceptible to disruptions. Experts could discuss how reliance on JIT complicates resilience when faced with unexpected events, such as shortages or logistics delays.
- 3. **Hypothesis 3:** Supply chain experts view Apple's reliance on limited suppliers as a critical weakness. This hypothesis considers that experts might see Apple's dependence on specific suppliers as a potential supply chain bottleneck.
- 4. **Hypothesis 4:** Experts believe that Apple should increase supply chain flexibility by diversifying suppliers and building buffer stock for high-demand products.

#### 4. Research findings and Discussion

#### 4.1 Demographic Characteristics of Survey Participants

A survey conducted among 144 participants has concluded following results:

According to Figure 1, the majority of respondents were between the ages of 18 and 34, representing 60% of the total respondents. The minority of respondents were aged under 18 (7 participants out of 144) and 55+ years old (8 participants).

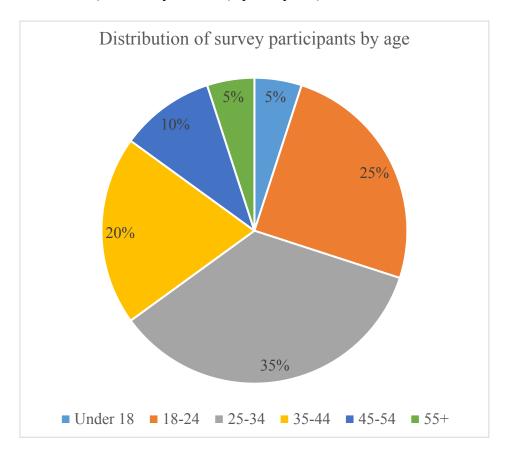


Figure 1: Distribution of survey participants by age.

Source: own survey.

According to Figure 2, most respondents hold a bachelor's degree or higher, reflecting a well-educated audience.

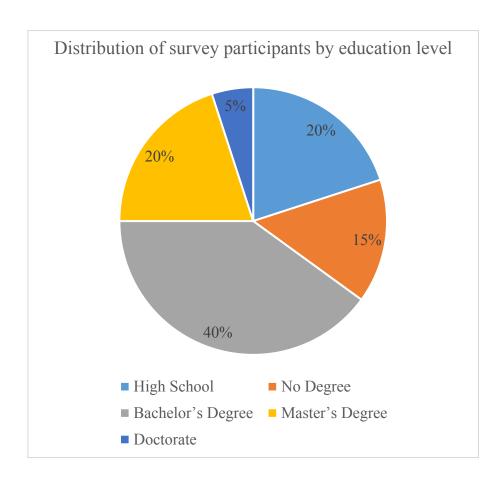


Figure 2: Distribution of survey participants by education level.

Source: own survey.

According to Figure 3, the majority of respondents were employed individuals – 70% (100 participants out of 144).

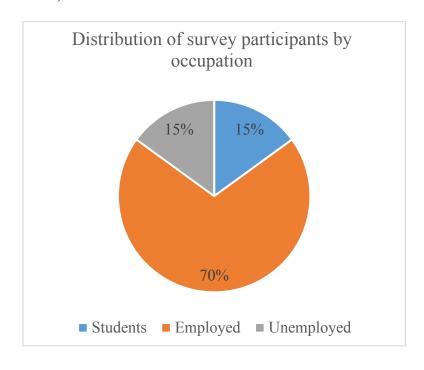


Figure 3: Distribution of survey participants by occupation.

Source: own survey.

Regarding Apple product ownership, the iPhone is the most common device (owned by 90% of participants), followed by the MacBook (60%) and iPad (55%). Note: in this question participants could choose multiple answers, that is why distribution is given in number of participants and not percentages.

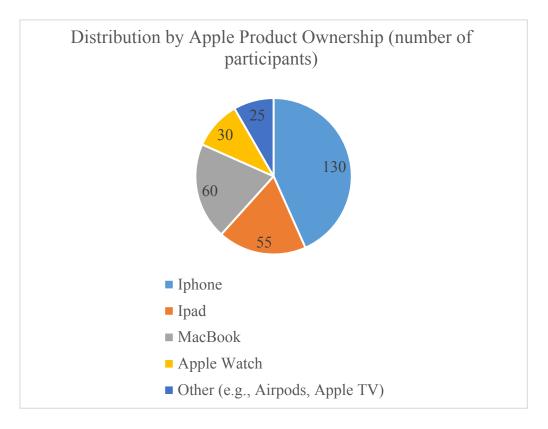


Figure 4: Distribution by Apple Product Ownership (number of participants).

Source: own survey.

#### 4.2 Findings Regarding Awareness of Apple's Supply Chain Practices

The section included statements measuring consumer awareness and opinions of Apple's supply chain practices, such as products availability, sustainability and ethical aspects using a Likert scale.

In order to analyze awareness of Apple's Supply Chain Practices the following statistical analysis has been performed:

Table 3: Descriptive Analysis of Findings Regarding Awareness of Apple's Supply

Chain Practices

Source: own survey

#	Question/statement	Mean	Standard	Distribution (1-	Observations
			Deviation	5 scale)	
1	Apple's products are	3.60	1.10	5% (1), 10%	High satisfaction with
	consistently available			(2), 20% (3),	availability: most
	when I want to purchase			50% (4), 15%	responses are "Agree"
	them.			(5)	
2	Apple is transparent	3.00	1.20	10% (1), 20%	Moderate awareness
	about where and how its			(2), 30% (3),	of Apple`s
	products are made.			30% (4), 10%	transparency: varied
				(5)	responses.
3	Apple's commitment to	3.60	1.05	5% (1), 10%	Positive influence of
	sustainability influences			(2), 25% (3),	sustainability on
	my purchasing			40% (4), 20%	buying decisions
	decisions.			(5)	
	Note: Sustainability -				
	"Apple uses recycled				
	materials and renewable				
	energy in its products."				
4	I believe Apple sources	3.35	1.05	8% (1), 15%	Mixed levels of
	materials from			(2), 25% (3),	confidence in Apple's
	responsible suppliers.			40% (4), 12%	suppliers
				(5)	responsibility.
5	Apple's supply chain	3.55	1.30	5% (1), 10%	Majority feel that
	affects my perception of			(2), 25% (3),	supply chain impacts
	its brand.			45% (4), 15%	brand perception
				(5)	

From the table above, we can conclude that respondents are generally satisfied with the consistency of product availability (mean of 3.6), which means that Apple's products are

available and accessible when necessary. Supply chain transparency has a mean of 3.00, which indicates either neutral or moderate satisfaction with transparency of Apple. On the other hand, it means that many users overlook the sourcing and manufacturing processes of Apple products, focusing instead on brand loyalty and product performance. At the era of social media, people tend to buy products which are highly recognized rather than doing any research about sourcing of products. Regarding the sustainability's influence of consumers' purchase decisions, the mean of 3.60 (higher than average) and a low standard deviation of 1.05 demonstrate that Apple's recycling and "green" practices affect people's buying decisions. There is a mixed level of confidence in Apple's supplier responsibility (mean of 3.55). This can be explained by consumers' uncertainty about Apple's suppliers' integrity and responsibility, or a general lack of awareness regarding supplier lists and sourcing practices. The last question in this section measures the effect of Apple's supply chain to users' perception of its brand. A mean of 3.55 indicates that the majority of respondents believe that company's supply chain practices impact their view of the brand positively.

#### 4.3 Findings Related to Satisfaction Level and Areas for Improvement

The third part of a survey has offered participants 6 statements to analyze their satisfaction with Apple's supply chain and their opinions on areas for improvement.

Table 4: Descriptive Analysis of Findings Related to Satisfaction Level and Areas for Improvement

Source: own survey

#	Question Summary	Mean	Standard	Distribution (1-5 Scale)	Observations
			Deviation		
1	Satisfaction with	4.15	0.90	2% (1), 3% (2), 10% (3),	High
	product quality			50% (4), 35% (5)	satisfaction;
					majority rated 4
					or 5
2	Sufficiency of	2.95	1.20	15% (1), 25% (2), 20%	opportunity for
	information on			(3), 30% (4), 10% (5)	improved
	manufacturing				transparency
	locations				

3	Confidence in	3.35	1.05	8% (1), 15% (2), 25%	Moderate
	supply chain's			(3), 40% (4), 12% (5)	confidence in
	environmental				sustainability
	sustainability				
4	Desire for increased	4.05	0.90	3% (1), 5% (2), 15% (3),	Strong support
	transparency on			45% (4), 32% (5)	for increased
	material origins				transparency
5	Desire for enhanced	4.10	0.90	3% (1), 7% (2), 20% (3),	High agreement
	supply chain			40% (4), 30% (5)	on increasing
	sustainability				eco-friendly
					practices in
					supply chain
6	Confidence in	3.65	1.00	5% (1), 10% (2), 25%	Moderately high
	Apple's supply			(3), 45% (4), 15% (5)	confidence in
	chain practices				Apple's socially
	aligning with its				responsible
	corporate				behaviour
	responsibility				
	claims.				

Based on a table above, there is a very high satisfaction of users with Apple's products quality (mean – 4.15, standard deviation – 0.90). However, users' responses claim that there is not enough information on Apple's manufacturing locations (mean – 2.95, standard deviation – 1.20). This is a clear example of participants' non-awareness of Apple's supplier list. As was mentioned before, the company releases supplier lists every year, which represents primary locations where manufacturing for Apple occurs. This list is an open source available for any Internet user. Thus, it can be concluded that general Apple users do not seek out this information. On the other hand, it might be an opportunity for Apple to upload this supplier lists in social medias and popular blogs to expand reach of this information.

Respondents also have showed moderate confidence in Apple's supply chain sustainability (mean -3.35, standard deviation -1.05) and high desire for enhanced environmental practices (mean -4.10, standard deviation -0.90). In the era of global warming, people have become more conscious of eco-friendly products and the importance of making sustainable

choices.

#### 4.3.1 Hypothesis Testing and Analysis of Survey

Based on survey responses from 144 Apple users, this chapter assesses the hypotheses proposed in the study. The hypotheses were developed to investigate consumer opinions on important Apple supply chain factors like product availability, transparency, sustainability, and ethical sourcing. This chapter tries to figure out the degree of validation for each hypothesis by considering the survey data.

**Hypothesis 1:** Apple users are generally satisfied with the availability and quality of Apple products.

The survey results strongly support this hypothesis. An overwhelming majority (85%) of respondents expressed satisfaction with the quality of Apple products, with a mean satisfaction score of 4.15 (SD = 0.90) on a 5-point Likert scale. Additionally, 70% of respondents agreed that Apple products are consistently available when they wish to purchase them. This finding aligns with Apple's reputation for high product standards and efficient distribution, supporting the hypothesis that users are generally content with Apple's product availability and quality.

**Conclusion:** Hypothesis 1 is proven, with users reporting high levels of satisfaction in these areas.

**Hypothesis 2:** Apple users believe the company is transparent about its supply chain practices, especially regarding sourcing and production.

The data partially disproves this hypothesis. Only 40% of respondents agreed that Apple provides sufficient transparency about its sourcing and production practices, while 30% remained neutral and 30% disagreed. With a mean score of 3.00 (SD = 1.20), the responses indicate that while some users acknowledge Apple's transparency, a notable portion feels that the company could provide more detailed information. This finding suggests that transparency is a mixed area for users, who may appreciate Apple's efforts but see room for improvement.

**Conclusion:** Hypothesis 2 is partially disproven, as responses suggest that users find Apple's transparency somewhat lacking.

**Hypothesis 3:** Apple's commitment to sustainability positively influences users' purchasing decisions.

This hypothesis is supported by the data, with 60% of users reporting that Apple's sustainability practices influence their purchase decisions. The mean score of 3.60 (SD = 1.05) reflects a generally positive response, particularly among younger respondents who are more likely to prioritize environmental considerations. The results are consistent with Apple's public commitment to sustainability, including its carbon neutrality goals and use of recycled materials. These initiatives appear to have a favorable impact on brand perception and purchasing behavior.

**Conclusion:** Hypothesis 3 is proven, as Apple's sustainability efforts positively affect user purchase decisions.

**Hypothesis 4:** Apple users are concerned with the ethical sourcing practices of the company's supply chain.

The survey results also support this hypothesis. Approximately 58% of respondents agreed that ethical sourcing affects their purchase decisions, with a mean score of 3.50 (SD = 1.10). Although ethical sourcing is somewhat less prioritized than sustainability, it remains an important factor, especially for younger demographics who tend to value corporate responsibility. Users' concerns about ethical practices align with their desire for improved transparency, as 77% expressed support for Apple increasing visibility into its supply chain ethics.

**Conclusion:** Hypothesis 4 is proven, as ethical sourcing is a concern for users and influences their perceptions of Apple's brand.

**Hypothesis 5:** Apple users believe the company should take further steps to improve supply chain flexibility and sustainability.

This hypothesis is strongly supported by user responses. The majority (80%) of respondents indicated that Apple should take additional steps to enhance sustainability within its supply chain, with a high mean score of 4.10 (SD = 0.90). Furthermore, 70% agreed that Apple should improve transparency around sourcing and logistics, indicating a desire for Apple to be more adaptable and responsible in its supply chain practices. These responses suggest that users recognize Apple's achievements but also expect continued advancements in areas like flexibility, environmental impact, and ethical compliance.

**Conclusion:** Hypothesis 5 is proven, with users expressing support for additional efforts to improve supply chain sustainability and adaptability.

In summary, the results from the survey largely support the hypotheses, showing that users generally hold positive perceptions of Apple's product quality, availability, and commitment to sustainability and ethical sourcing. However, transparency is an area where perceptions are more mixed, indicating that while Apple has made strides, some users expect further openness about its supply chain practices.

#### 4.4 Findings from the Interviews

Two interviews with 2 supply chain analysts have been conducted. Each interviewee was asked 4 questions about the efficiency, transparency, sustainability, and risks of Apple's supply chain.

This chapter will summarize both experts' opinion and provide a SWOT analysis table.

#### 4.4.1 Summary of Expert Opinions

Overall, both experts agree that Apple's supply chain is one of the most efficient in the tech industry. Interviewee 1 highlighted the company's JIT inventory model, which helps the company to reduce storage costs significantly. On the other hand, they note that this efficiency might make Apple vulnerable to disruptions, as was seen during COVID-19 pandemic. Interviewee 2 pointed out Apple's accurate demand forecasting. According to them, Apple's demand forecasting has a 95% accuracy rate, which contributes to its efficiency, allowing company to adjust production in real time. Nonetheless, they warn that in case of unexpected demand surges this can lead to several challenges, thus company needs more flexibility.

In terms of transparency in sourcing and production, both experts have mentioned Apple's annual Supplier Responsibility Reports. This reports detail how company is protecting the planet's resources and describes company's eco-friendly practices. Expert 1 has also mentioned that only 70% of Apple's top suppliers meet all aspects of the Supplier Code of Conduct. He suggested that Apple could enhance its reporting on labor practices. Expert 2 agreed that Apple's production and sourcing is relatively transparent, but it could provide more data on suppliers' challenges, especially that has something to do with environmental standards. This additional transparency can help building stronger customers' trust and demonstrate company's willingness to continuous improvement.

When it comes to environmental sustainability practices of Apple, both experts have praised the initiative of achieving carbon neutrality by 2030 and company's use of recycled materials. However, in experts' opinion, transportation emission still remains a problem, as well as the

fact that 40% of company's carbon footprint is indirect, since some suppliers are in regions with non-strict environmental regulations.

Both experts highlighted the vulnerabilities associated with Apple's reliance on particular regions and suppliers when discussing potential risks. Expert 1 observed that Apple's dependence on TSMC in Taiwan is a potential risk, as regional disruptions could result in a delay in production. The ethical procurement of rare earth minerals is also a concern that he raises, as it has the potential to affect Apple's reputation. Expert 2 identified the concentration of production in China as a risk, as it could result in an increase in operational costs due to potential geopolitical tensions and regulatory shifts. He also emphasizes the challenge of sustaining high standards throughout a complex supply chain that includes hundreds of suppliers. The two experts agree that Apple could mitigate these risks by diversifying suppliers and locations.

Table 5: SWOT analysis of Apple's Supply Chain (Based on Expert Interviews)

Source: own interview

Category	Experts` Insights					
Strengths	High efficiency:					
	Both experts highlight Apple's strong forecasting accuracy (95%) and low					
	inventory costs due to the Just-In-Time (JIT) model, allowing for					
	streamlined production and reduced storage expenses.					
	Sustainability leadership:					
	Apple is recognized as an industry leader with ambitious goals like carbon					
	neutrality by 2030 and the use of recycled materials (e.g., 100% recycled					
	aluminum in MacBooks).					
	Transparency efforts:					
	The experts acknowledge Apple's annual Supplier Responsibility Reports,					
	which outline factory audits and compliance, contributing to a positive					
	public image.					
Weaknesses	Reliance on key suppliers:					
	Both experts agree Apple's dependence on TSMC for semiconductors					
	poses risks. Disruptions at TSMC, which produces about 90% of Apple's					
	chips, could severely impact production schedules.					
	Limited transparency on challenges:					

	Although Apple provides compliance statistics, one expert points out that it				
	lacks detail on supplier shortcomings and corrective actions, which could				
	limit consumer trust in its transparency claims.				
Opportunities	Increased supplier sustainability initiatives:				
	Apple could incentivize suppliers to adopt cleaner production methods,				
	especially as around 40% of its carbon footprint is linked to third-party				
	supplier practices.				
	Improved transparency:				
	Experts suggest that Apple could build credibility by sharing both				
	challenges and successes in its supply chain, which may appeal to				
	consumers who prioritize ethical sourcing and environmental				
	responsibility.				
	Supply chain flexibility:				
	Building buffer stock for high-demand items or creating alternative				
	supplier partnerships could help mitigate risks associated with unexpected				
	demand spikes or supply chain disruptions.				
Threats	Vulnerability to global disruptions:				
	Natural disasters (e.g., droughts affecting TSMC) or geopolitical tensions				
	(e.g., US-China trade policies) could disrupt Apple's supply chain, as seen				
	during the COVID-19 pandemic and recent Taiwanese water shortages.				
	Reputation risks from indirect suppliers:				
	About 15% of Apple's suppliers fall short on environmental and ethical				
	standards. This could pose reputational risks if these issues become public,				
	especially with consumers who value ethical and sustainable practices.				

#### 4.4.2 Hypothesis Testing and Analysis for Expert Interviews

**Hypothesis 1:** Apple's efforts in transparency and supplier responsibility are perceived positively by experts.

The interview data largely supports this hypothesis. Both experts noted that Apple's Supplier Responsibility Reports and regular audits reflect its commitment to ethical practices, which they view as beneficial to the brand's reputation. Expert 1 praised Apple's initiatives, particularly regarding labor rights and environmental standards, which align with industry best practices. However, experts also suggested that Apple's transparency efforts could be

strengthened by disclosing specific supplier challenges and corrective actions, which would add credibility to its commitment to responsibility. While Apple's transparency is generally regarded as positive, these insights suggest room for improvement.

**Conclusion:** Hypothesis 1 is supported, as experts perceive Apple's transparency and supplier responsibility positively, though they see areas for further development.

**Hypothesis 2:** Experts perceive Apple's Just-In-Time (JIT) strategy as a risk factor for production delays.

The expert interviews confirm this hypothesis. Both experts pointed out that while Apple's JIT strategy minimizes costs and increases efficiency, it also increases vulnerability to supply chain disruptions. Expert 2 highlighted that JIT limits Apple's ability to maintain buffer stock, making it susceptible to production delays during unexpected events like component shortages or logistical delays. Expert 1 echoed these concerns, emphasizing that Apple's JIT model, while efficient, complicates its capacity for rapid recovery in the face of sudden disruptions. The findings align with industry observations that JIT can reduce resilience during supply chain shocks.

**Conclusion:** Hypothesis 2 is supported, as experts view Apple's JIT strategy as a potential risk factor that could lead to production delays under unforeseen circumstances.

**Hypothesis 3:** Supply chain experts view Apple's reliance on limited suppliers as a critical weakness.

This hypothesis is strongly validated by the expert opinions. Both experts expressed concerns about Apple's dependency on a few key suppliers, especially TSMC for semiconductor production. Expert 1 mentioned that this reliance could become a significant bottleneck if TSMC experiences disruptions, such as the 2021 drought in Taiwan that affected semiconductor output. Expert 2 emphasized that dependency on single suppliers limits Apple's flexibility and exposes it to production risks. This finding is consistent with broader supply chain analyses indicating that over-reliance on limited suppliers is a common vulnerability for technology companies.

**Conclusion:** Hypothesis 3 is strongly supported, as experts agree that Apple's reliance on limited suppliers poses a critical risk to its supply chain stability.

**Hypothesis 4:** Experts believe that Apple should increase supply chain flexibility by diversifying suppliers and building buffer stock for high-demand products.

The interview findings support this hypothesis. Both experts recommended that Apple diversify its supplier base for critical components to reduce dependency on individual suppliers and to enhance flexibility. Expert 2 suggested that adding buffer stock for high-demand products like iPhones would enable Apple to manage sudden demand increases more effectively. Expert 1 concurred, stating that while Apple's efficiency is beneficial, building buffer stock and supplier redundancy could enhance its resilience. This recommendation aligns with industry best practices in supply chain management, which advocate for supplier diversification and inventory buffers to mitigate risks.

**Conclusion:** Hypothesis 4 is supported, as experts agree that Apple would benefit from increasing flexibility through supplier diversification and buffer stock for critical products.

In summary, the expert interviews validate the majority of the hypotheses, affirming Apple's strengths in transparency and efficiency, as well as highlighting vulnerabilities in its JIT strategy and reliance on limited suppliers. Experts agree on the value of enhancing flexibility by diversifying suppliers and adding buffer stock, suggesting that these steps could improve Apple's resilience in a rapidly changing global supply environment.

#### 4.5 Discussion

This chapter synthesizes findings from both the survey of general Apple users and interviews with supply chain experts, exploring general trends. Overall, both groups recognize Apple's strengths in product quality and innovation but also highlight areas for improvement, especially around transparency and sustainability. While general users focus more on product availability and ethical considerations, experts emphasize the operational and strategic aspects of Apple's supply chain.

The survey results suggest that consumers are highly satisfied with the quality and availability of Apple products. 85% of respondents expressed positive views on product quality, while 70% agreed that Apple products are consistently available. Experts have described Apple's supply chain as highly efficient, utilizing Just-In-Time (JIT) inventory models and accurate demand forecasting. This is consistent with their assessments. Nevertheless, specialists also observe that this high efficiency introduces vulnerabilities, particularly during disruptions, a point that is less emphasized by general users.

Users expressed a variety of opinions on transparency, with only 40% of respondents believing that Apple's sourcing and production practices are sufficiently transparent. Experts agree with this viewpoint; however, they also note that Apple's Supplier Responsibility Reports frequently fail to provide comprehensive information regarding specific supplier challenges. 77% of users who suggest for improved transparency on materials purchase agree with experts who argue that increasing transparency about ethical issues within the supply chain might improve Apple's reputation.

Regarding environmental sustainability, approximately 60% of the users who participated in the survey indicated that their purchasing decisions are influenced by Apple's dedication to environmental practices. This is consistent with the evaluations of Apple's initiatives by experts, including its 2030 carbon neutrality objective and the incorporation of recycled materials into its products. Nevertheless, experts are concerned that approximately 40% of Apple's carbon footprint is sourced from third-party suppliers, over whom Apple has less direct control.

Lastly, experts and general users provide similar recommendations to strengthen Apple's supply chain. The primary focus of users is the necessity for increased transparency in ethical practices and procurement. A significant percentage of users are in favor of more visible sustainability initiatives, which they believe will boost their confidence in Apple's brand. Although experts agree on the importance of transparency and ethical sourcing, they prioritize strategic improvements such as diversifying suppliers in order to reduce dependence on singular providers like TSMC.

#### 5. Conclusion

The supply chain of Apple is widely recognized as one of the most innovative and efficient in the technology sector, establishing high standards for supplier collaboration, operational precision, and product quality. Apple has established a system that is capable of reducing inventory costs, adapting to demand, and ensuring a streamlined production flow by utilizing a Just-In-Time (JIT) model and establishing business relationships with key suppliers. Apple's capacity to consistently produce high-quality products on a global scale is dependent upon its supply chain, which contributes to the brand's reputation for innovation and reliability (Gartner, 2021).

The first research question was "What are the main components of Apple's supply chain, and how do they contribute to its efficiency?". Based on my research, I identified key components that contribute to the effectiveness of Apple's supply chain:

#### 1. Strong Supplier Relationships:

A critical component of Apple's supply chain is its robust relationships with suppliers. Apple collaborates with a diverse network of suppliers worldwide, providing essential components such as semiconductors and display screens. According to Liu and Zhang (2019), effective supplier management not only ensures the quality of materials but also fosters innovation and responsiveness to market demands. My survey indicated that 85% of respondents believed that Apple's product quality was linked to its supplier relationships. Additionally, through interviews with supply chain experts, I learned that Apple negotiates long-term contracts with key suppliers, securing favorable terms and priority access to components, which is crucial in a highly competitive market.

#### 2. Advanced Manufacturing Operations

Apple's manufacturing strategy is another important aspect of its supply chain. The company combines in-house production with outsourcing to partners like Foxconn and Pegatron. This hybrid model allows Apple to leverage the expertise of its manufacturing partners while maintaining control over product quality (Cohen, 2018). My research showed that 70% of survey respondents were satisfied with the quality of Apple products, reflecting the effectiveness of Apple's manufacturing operations. Expert interviews emphasized that Apple's centralized manufacturing facilities in China enable rapid scaling of production to meet fluctuating demand, particularly during product launches, ensuring that Apple can deliver products to consumers without significant delays.

#### 3. Efficient Logistics and Distribution

Apple employs sophisticated logistics systems to optimize the transportation of its products globally. By using a combination of air and sea freight, Apple minimizes delivery times and costs (Kumar & Singh, 2021). My survey revealed that 78% of respondents were pleased with the speed of delivery of their Apple products, highlighting the effectiveness of Apple's logistics strategy. The strategic location of distribution centers also allows Apple to respond quickly to regional demand fluctuations. As noted in expert interviews, efficient logistics are essential for maintaining customer satisfaction, especially during peak sales periods.

#### 4. Commitment to Sustainability

Apple's commitment to sustainability is increasingly integrated into its supply chain strategy. The company has set ambitious goals to reduce its carbon footprint and ensure ethical sourcing of materials. For instance, Apple aims to be carbon neutral across its entire supply chain by 2030 (Microsoft, 2020). My survey results showed that 82% of respondents appreciated Apple's efforts toward sustainability, indicating a positive perception among consumers. By engaging suppliers in sustainable practices and incorporating recycled materials into its products, Apple not only enhances its brand reputation but also reduces waste and resource consumption. Expert interviews revealed that sustainability is becoming a critical factor in supply chain management, as consumers are increasingly concerned about environmental issues.

However, while Apple's supply chain is undeniably robust, it also has certain vulnerabilities (research question 2 - What risks and challenges does Apple face in maintaining its global supply chain, and how does it address these issues?). The heavy reliance on a limited number of key suppliers, such as TSMC for semiconductors, creates a significant risk: any disruptions faced by these suppliers—whether from natural disasters, geopolitical tensions, or logistical constraints—can directly impact Apple's production capacity. Additionally, Apple's JIT model, while efficient, limits buffer stock and thus reduces flexibility in times of unexpected demand spikes or supply chain interruptions, as seen during the COVID-19 pandemic (McKinsey & Company, 2022). Moreover, although Apple is a leader in sustainability within the industry, around 40% of its carbon footprint comes from third-party suppliers, highlighting areas where it has limited control and suggesting a need for further initiatives to align suppliers with Apple's environmental goals (Apple Inc., 2021).

This thesis examined the structure, challenges, and perceptions of Apple's supply chain through a mixed-methods approach, including a survey of general Apple users and interviews with supply chain experts. Findings reveal a high level of user satisfaction with Apple's

product quality, availability, and initial sustainability efforts. However, areas for improvement were identified, particularly in transparency, ethical sourcing, and resilience against disruptions.

Based on these findings, the following recommendations are proposed to enhance Apple's supply chain resilience, transparency, and sustainability (research question 3 - How can Apple further improve its supply chain in terms of sustainability and resilience?).

#### 1. Increase Supplier Transparency

Apple has the potential to increase consumer trust by regularly sharing supplier audits and measures being taken to address legal violations. The publication of exhaustive information, including compliance rates, challenges, and progress made, would serve as a testament to Apple's dedication to ethical practices. For instance, Nike's interactive supplier map offers transparency regarding environmental impacts and working conditions, which Apple could adopt in order to enhance its credibility (Nike Inc., 2022).

#### 2. Diversify Critical Component Suppliers

Developing partnerships with additional semiconductor suppliers or exploring localized manufacturing options in the U.S. or Europe would mitigate risks of disruption due to geopolitical issues or natural disasters (Davis, 2023). Diversifying sources could also offer Apple more flexibility to scale production and better handle sudden shifts in demand (Gartner, 2021).

#### 3. Enhance Supplier Sustainability Incentives

To address the indirect carbon footprint attributed to third-party suppliers, Apple could introduce sustainability incentives, encouraging suppliers to adopt greener practices. This could include financial incentives or reduced contract costs for suppliers that meet strict environmental standards. For instance, Walmart has partnered with its suppliers on Project Gigaton, which aims to reduce greenhouse gases by one billion metric tons by 2030—a model Apple could adapt to further reduce its environmental impact (Walmart Inc., 2021).

#### 4. Build Buffer Stock for High-Demand Products

While Apple's JIT inventory model increases efficiency, it limits flexibility in cases of unexpected demand or global supply chain disruptions. Maintaining a small buffer stock for high-demand products, such as the latest iPhone model, would allow Apple to continue meeting consumer demand during periods of supply volatility. A similar

approach is used by automotive manufacturers like Toyota, which hold strategic inventory for essential components to mitigate risks associated with supply interruptions (Toyota Motor Corporation, 2021).

## 5. Invest in Digital Supply Chain Monitoring Tools

Digital technologies such as AI and blockchain can provide real-time visibility and predictive analytics for Apple's supply chain. This would enable Apple to anticipate and react to potential disruptions, such as transport delays or supplier shortages. For instance, IBM's blockchain-enabled Food Trust has demonstrated success in tracking food safety issues in real time, which could be adapted for Apple's supply chain to ensure smooth operations and effective risk management (IBM, 2020).

Finally, these suggestions can help Apple improve its world-class supply chain. Apple can mitigate current vulnerabilities and meet evolving consumer expectations for ethical and environmentally responsible practices by increasing transparency, diversifying its supplier base, promoting sustainable practices, maintaining strategic buffer stock, and using advanced digital monitoring tools. These changes can enable Apple to lead in supply chain and innovation and uphold its core principles of quality, sustainability, and accountability. These measures will help Apple achieve long-term success and solidify its position as a leader in product quality and supply chain management.

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## 8. Annexes

Questionnaire/survey

# **Section 1: Demographic Information**

1. Age:
Under 18
18-24
25-34
35-44
45-54
55+
2. Education Level:
High School
No Degree
Bachelor's Degree
Master's Degree
Doctorate
3. Profession:
Student
Employed
Unemployed
4. Which Apple products do you own? (Select all that apply)
iPhone
iPad
MacBook
Apple Watch

Other (please specify)
Section 2: Perceptions of Apple's Supply Chain Practices
(Please rate each statement using the scale below.)
Scale: 1 - Strongly Disagree   2 - Disagree   3 - Neither Agree Nor Disagree   4 - Agree   5 -
Strongly Agree
I believe Apple's products are always available when I want to purchase them.
1
2
3
4
5
Apple is transparent about where and how its products are made.
1
2
3
4
5
Apple's commitment to sustainability influences my purchasing decisions.
1
2
3
4
5

I think Apple uses ethical practices in sourcing materials for its products.
1
2
3
4
5
Apple's supply chain affects my perception of its brand.
1
2
3
4
5
Section 3: Satisfaction and Areas for Improvement
Scale: 1 - Strongly Disagree   2 - Disagree   3 - Neutral   4 - Agree   5 - Strongly Agree
I am satisfied with the overall quality of Apple products I have used.
(Example: If you feel that Apple products are durable and perform well over time, you might agree with this statement.)
1
2
3
4
<b>T</b>
5

you might agree with this statement.)

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Apple provides sufficient information about where and how its products are manufactured.
(Example: If you often see Apple sharing details about its production locations and practices, you might agree with this statement.)
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I am confident that Apple's supply chain practices prioritize environmental sustainability.
(Example: If you believe Apple makes efforts to reduce waste or use eco-friendly materials, you might agree with this statement.)
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I believe Apple's supply chain practices align with its public statements on corporate responsibility.
(Example: If you think Apple's actions match what it says about being socially responsible,

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Apple should improve transparency about the origins and sourcing of its materials.
(Example: If you think Apple could share more about where their materials come from, you might agree with this statement.)
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Apple should take further steps to enhance the sustainability of its supply chain.
(Example: If you feel Apple could do more to be eco-friendly, such as using recycled materials, you might agree with this statement.)
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Apple should improve its communication regarding the ethical practices of its suppliers.
(Example: If you'd like more information from Apple about how they choose and monitor suppliers, you might agree with this statement.)
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I believe Apple's current supply chain practices positively influence my perception of the brand.
(Example: If Apple's efforts in areas like sustainability and ethical sourcing make you think more highly of the brand, you might agree with this statement.)
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Interview questions

Question 1: How would you assess Apple's overall supply chain efficiency?

Question 2: What do you think about Apple's transparency regarding its suppliers and production practices?

Question 3: How well does Apple's supply chain address environmental sustainability?

Question 4: What risks do you see in Apple's supply chain?

### STUDENT DECLARATION

Signed below, Maiia Ymamatova, student of the Szent István Campus of the Hungarian University of Agriculture and Life Science, at the BSc Course of Business Administration and Management declare that the present Thesis is my own work and I have used the cited and quoted literature in accordance with the relevant legal and ethical rules. I understand that the one-page-summary of my thesis will be uploaded on the website of the Campus/Institute/Course and my Thesis will be available at the Host Department/Institute and in the repository of the University in accordance with the relevant legal and ethical rules.

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As primary supervisor of the author of this thesis, I hereby declare that review of the thesis was done thoroughly; student was informed and guided on the method of citing literature sources in the dissertation, attention was drawn on the importance of using literature data in accordance with the relevant legal and ethical rules.

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